

**For information  
on 11 January 2001**

**The Legislative Council  
Panel on Financial Affairs**

**The Companies Registry –  
Proposed Creation of a Development Manager Post  
for the Implementation of the Strategic Change Plan**

**PURPOSE**

The purpose of this paper is to inform Members of the details of our proposal to create a supernumerary post of Development Manager (DM) at a new rank of Principal Companies Registration Officer (PCRO) under the Companies Registry Trading Fund (CRTF) for a period of four years for the implementation of the Strategic Change Plan (SCP). We intend to submit this proposal to the Establishment Subcommittee of Finance Committee meeting on 17 January 2001.

**BACKGROUND**

2. The Registrar of Companies (R of C) is the General Manager of the CRTF established under the Trading Funds Ordinance to operate on a self-financing basis. He is responsible to the Secretary for Financial Services for the performance of the CRTF, advising on policies, legal and regulatory issues regarding company law and related legislation. The CRTF is responsible for administering and enforcing the Companies Ordinance and other miscellaneous ordinances including the Trustee Ordinance, Limited Partnerships Ordinance, Money Lenders Ordinance and Registered Trustees Incorporation Ordinance.

3. The CR's primary functions are to provide facilities to allow the promoters of companies, limited partnerships, trust companies and registered trustees to incorporate their enterprises, and to register all documentation required by the various ordinances governing those enterprises; to provide the public with facilities to search for the information held by the Registry; to ensure compliance of the relevant ordinances and to advise the Government on policy and legislative issues regarding company law and related legislation.

## **Justification**

4. R of C has drawn up a SCP for the Companies Registry. Details of the SCP are set out in a separate paper entitled “Strategic Change Plan for the Companies Registry”. Summary of the strategic goals and key initiatives under the SCP is at Enclosure 1. As the SCP is a major and highly complex undertaking of considerable importance to the development of the CR, the R of C considers it imperative to set up an IT Division and a Development Division at the CR. These two divisions will provide the necessary technical expertise and support for implementing the SCP and promote the use of IT in developing the CR’s business. They will comprise both Systems Manager and Companies Registration Officer (CRO) grades of staff, who will be responsible for planning, co-ordinating and implementing the various initiatives and projects recommended in the SCP and the ISS studies. Examples of the tasks to be undertaken by the two divisions will include –

- (a) drafting consultancy briefs and tender documents for engaging system contractors, conducting necessary tender evaluation and making recommendations on the tender selection;
- (b) drafting system specifications for the development of new systems to facilitate electronic document registration and incorporation, document imaging, and microfiche image conversion;
- (c) managing the performance of the contractors and conducting system tests to ensure that the objectives of the systems are met and that the systems are developed smoothly on schedule within budget;
- (d) developing new workflow procedures and commenting on the necessary legislative changes;
- (e) compiling user manuals for the newly developed systems;
- (f) preparing tender documents for the procurement of equipment and monitoring the tendering process;
- (g) planning and designing new accommodation and advising on the specific fitting-out requirements;
- (h) planning and organising staff training programmes to facilitate the smooth transition of job changes;

- (i) formulating IT strategies and data management policies; and
- (j) consulting and liaising with system contractors, major customers, professional bodies and counterparts in other jurisdictions where necessary.

5. The responsibilities of the two divisions cover a wide range of planning, development and co-ordination activities. Having regard to the magnitude and complexity of the project and the level of responsibility involved, the R of C considers it necessary to assign a dedicated directorate officer to steer and coordinate the work of the two divisions for a period of four years to oversee the development and implementation of the SCP and therefore proposes to create a DM post, to be filled by an officer at the D1 rank. The role of the DM calls for strategic thinking and a high-level of planning and management skills. This is to ensure that the officer would be able to steer the project and ensure that the system and policy objectives of the project are met. He will manage the operations of the two divisions and co-ordinate with senior management, consultants, major customers and government bureaux and departments regarding the implementation of the SCP.

6. The DM will report directly to the R of C. Apart from planning and managing the activities of the IT and Development Divisions, the DM will be a key member of the CR's Development Steering Committee to be set up, advising senior management on matters relating to the SCP. His major responsibilities will include planning and devising a new integrated workflow system, implementing new operational procedures and managing the revised business processes, coordinating the specific information and functional requirements of various divisions in the CR in relation to data capture, screen design, data validation rules and the management and statistics reports to be generated by the new system, planning and designing new forms to facilitate electronic submission of documents, consulting customers and interested bodies on their needs, and securing their support for the smooth implementation of the SCP.

7. As the implementation of the SCP involves an overhaul of the business operation, the DM will advise senior management on the organisational changes required, devise strategies and training plans to prepare staff for key job changes, and co-ordinate with division heads on accommodation, equipment and staffing matters, and work out the appropriate arrangements to ensure a smooth transition without affecting the existing operations. In addition, the DM will critically review the legislation relevant to the work of the CR and formulate proposals for amendments in the light of the changes resulting from the implementation of

the SCP. He will also be responsible for formulating policies on data management and security. A job description for the DM post is at Enclosure 2.

8. The DM must possess strong leadership, have good working experience and knowledge of different aspects of the CR's operations, be thoroughly conversant with the operational and information needs of the department and its customers, and have a sound knowledge of the legislation relevant to the work of the CR. In view of these considerations, it is considered that the role of DM should be undertaken by a member of the CRO grade and the post should be a PCRO post ranked at D1 level.

9. However, as there is at present no PCRO or D1 rank for the CRO grade, it is proposed to create a new rank of PCRO at D1 level and to create a supernumerary PCRO post for a period of four years. Upon the creation of this new DM post, the existing CCRO post created to head the SCP Study Team on 26 October 1998 will no longer be required and hence can be deleted. With the establishment of the two new divisions, the SCP Study Team will also be disbanded. A revised organisation chart of the Companies Registry showing the proposed changes is at Enclosure 3.

### *Alternative*

10. At present, the CR's directorate structure comprises the R of C and five other directorate officers. They are the Registry Manager (RM) (D2), the Registry Solicitor (RS) (DL2), the Secretary to the Standing Committee on Company Law Reform (S/SCCLR) (DL2), the Business Manager (BM) (D1) and the Assistant Principal Solicitor (APS) (DL1). While the work of the S/SCCLR lies outside the scope of the CRTF, the RS and APS are mainly responsible for giving legal advice to the R of C and the Registry staff; and undertaking prosecutions and investigation into complaints about breaches of the ordinances administered by the CR.

11. The RM supports the R of C in the overall management, supervision and planning of the CR's operations in providing facilities and services for incorporation of companies, registration and search of documents. The RM also monitors the execution of civil service policies, considers and implements civil service reform initiatives in the CR, and oversees the implementation of the CR's human resources management strategy. In addition, the RM guides and supervises the Customer Services Division, which processes complaints from members of the public, the Ombudsman, the Legislative Council Members as well as managing the CR's public relations and publicity matters. There are altogether five divisions coming under the management of the RM and the officer is

heavily committed to her present scope of responsibilities.

12. The BM who is a member of the Treasury Accountant grade is responsible for financial management and accounting functions. He is in charge of preparing the CR's annual budget, annual report and corporate and business plan, reviewing operational costs and staff productivity, advising the R of C on matters relating to fees and charges, pricing of new services and trading-fund related issues, formulating business strategies and exploring new business opportunities to enable the CR to meet agreed financial targets. The BM provides support in vetting the business proposals of service tenderers and in contract negotiations. He is also responsible for overseeing the financial management of the newly introduced Companies Registry On-line Public Search System. As the BM is already fully occupied with his present responsibilities, he does not have the spare capacity to take on the SCP project.

13. Given the workload involved and that the development of the SCP will span over four years, the R of C concludes that it is impossible to require any of his directorate officers to take on an additional project of such magnitude and for such a prolonged period without adversely affecting the operations of the department. A full-time officer is therefore needed to take up the role of DM.

## **FINANCIAL IMPLICATIONS**

14. Sufficient provision is available under the 2000-01 CRTF Business Plan to meet the additional cost of the staffing proposal. The financial requirement for implementing the proposal represents 0.2% of the estimated annual recurrent expenditure of the CRTF. Therefore the proposal will have a minimal impact on fees.

**Financial Services Bureau  
6 January 2001**

Key Initiatives	Milestones					
	2000	2001	2002	2003	2004	Onward
<b>Strategic Goal One:</b> <b><i>Developing Electronic Services and Wider Use of Information Technologies</i></b>						
<b>1. <i>Replacing the existing IT Systems and Developing an Information Technology Infrastructure</i></b>						
<ul style="list-style-type: none"> <li>◆ Develop a new IT System to support fully automated operations</li> </ul>						
Feasibility Study (Phase 1)		■				
Tendering		■	■			
Implementation (Phase 1)			■	■		
Feasibility Study (Phase 2)				■		
Implementation (Phase 2)					■	
<b>2. <i>Establishing an Organisational Structure which Focuses on Corporate and IT Development</i></b>						
<ul style="list-style-type: none"> <li>◆ Establish a permanent Development Steering Committee</li> </ul>		■				
<ul style="list-style-type: none"> <li>◆ Establish a supernumerary post of Development Manager</li> </ul>	■	■				
<ul style="list-style-type: none"> <li>◆ Establish an Information Technology Division headed by an Information Technology Manager</li> </ul>	■	■				
<ul style="list-style-type: none"> <li>◆ Establish a new Development Division</li> </ul>	■	■				
<b>3. <i>Simplifying Legislative Requirements and Removing Barriers to Facilitate or Encourage Electronic Transactions</i></b>						
<ul style="list-style-type: none"> <li>◆ Propose legislative amendments to the Companies Ordinance to streamline or introduce filing requirements to facilitate electronic filing, processing and searching of information</li> </ul>	■	■	■	■		

Key Initiatives	Milestones					
	2000	2001	2002	2003	2004	Onward
<ul style="list-style-type: none"> <li>Simplify legislative requirements and procedures of the miscellaneous ordinances administered by the CR</li> </ul>	■					
<b>4. Implementing Document Imaging, Business Process Automation, On-line Searching and Electronic filing</b> <ul style="list-style-type: none"> <li>Implement IS projects to enable electronic filing, processing, storing and searching of information</li> </ul>			■			
<ul style="list-style-type: none"> <li>Establish liaison with company secretarial software suppliers to enhance software compatibility</li> </ul>	■					
<ul style="list-style-type: none"> <li>Develop and implement the Publicity Plan to promote awareness and development of the electronic filing system</li> </ul>				■		
<b>5. Establishing an Operating Environment and Enhanced Facilities for Delivering Electronic Services</b> <ul style="list-style-type: none"> <li>Refurbish the workplace and provide officers with personal computers to facilitate an electronic mode of operation</li> </ul>		■				
<b>Strategic Goal Two: Enhancing Quality of Information and Corporate Compliance</b>						
<b>6. Refining and Developing Forms</b> <ul style="list-style-type: none"> <li>Conduct a forms review exercise to refine the existing forms or design new forms</li> </ul>	■					
<ul style="list-style-type: none"> <li>Establish a Forms Review Working Group to co-ordinate the forms review exercise</li> </ul>	■					
<ul style="list-style-type: none"> <li>Develop electronic forms for on-line completion and electronic submission</li> </ul>				■		

Key Initiatives	Milestones					
	2000	2001	2002	2003	2004	Onward
<b>7. <i>Enhancing the Scope and Integrity of the Electronic/Computerised Database</i></b>						
♦ Maintain a shareholders database						■
♦ Convert microfiches and paper documents into electronic images			■			
♦ Convert the manual register of charges into electronic registers			■			
♦ Update database upon registering annual returns lodged electronically						■
♦ Review the amendment procedures				■		
<b>8. <i>Promoting Corporate Compliance</i></b>						
♦ Send electronic reminders for filing annual returns						■
♦ Improve information pamphlets to enhance compliance standards	■	■	■	■	■	■
<b>Strategic Goal Three: <i>Achieving and Sustaining Excellence in Service Delivery</i></b>						
<b>9. <i>Restructuring the Organisation</i></b>						
♦ Reorganise and redistribute work within the organisation					■	
♦ Establish a Central Mail Room				■		
♦ Formulate a manpower plan and organise consequential redeployment of staffing resources		■	■	■		
<b>10. <i>Enhancing the Capabilities of Staff to Deliver High Quality Service</i></b>						
♦ Develop and implement a Change Management Plan to obtain the ownership and commitment of staff to change	■	■	■	■	■	■

Key Initiatives	Milestones					
	2000	2001	2002	2003	2004	Onward
♦ Provide training for new systems operations				■	■	
♦ Increase the intellectual capital of the CR by establishing a business knowledge repository				■	■	■
<b><i>11. Exploring New Business Opportunities and Ongoing Business Process Re-engineering</i></b>						
♦ Conduct ISS Review						■
♦ Assess the feasibility of packaging information into saleable products				■	■	■
♦ Foster partnerships with public or private enterprises in service provision	■	■	■	■	■	■

**Job Description of the  
Development Manager (DM) post**

**Rank : Principal Companies Registration Officer (D1)**

**Post Title : Development Manager**

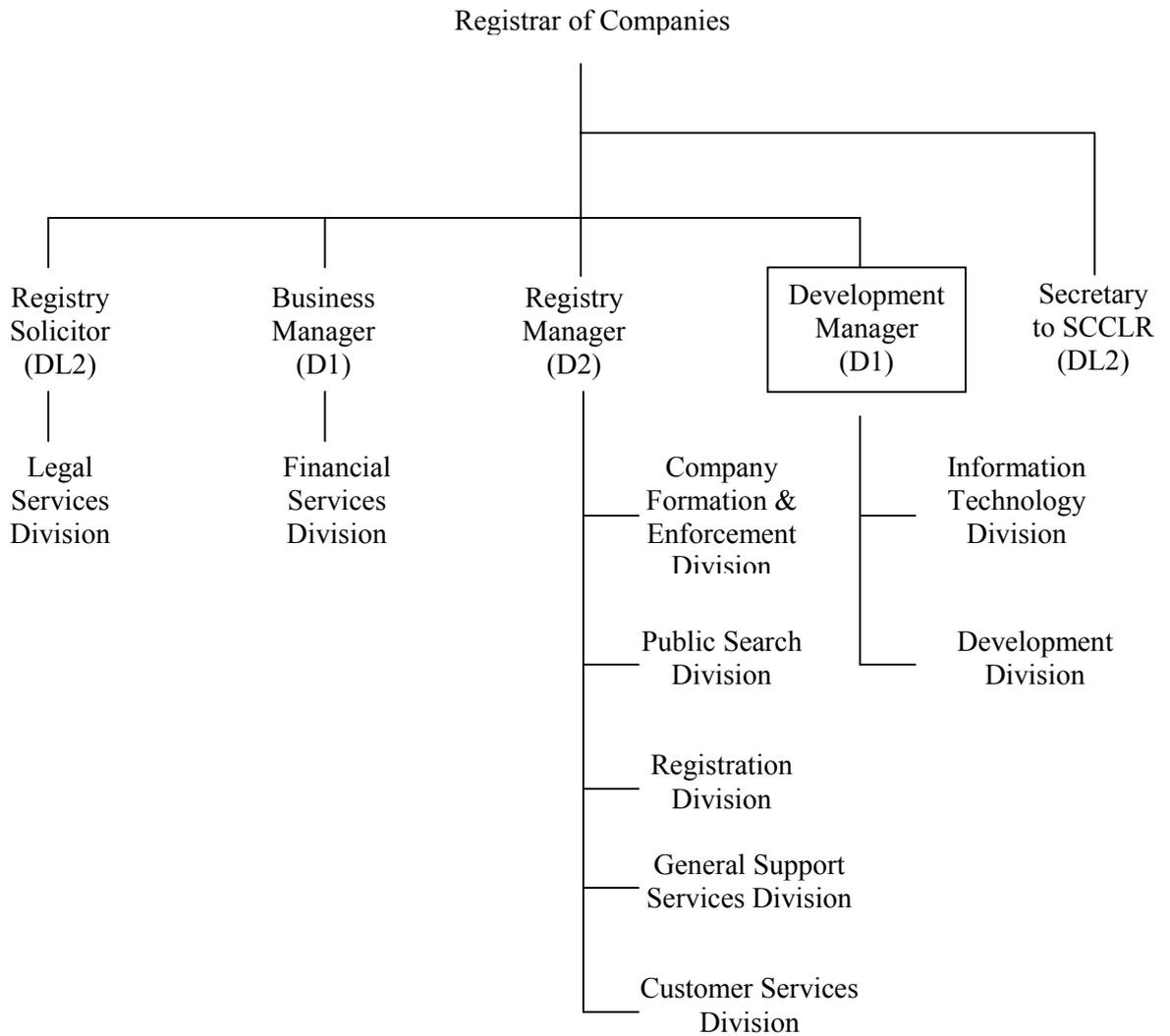
**Main Duties and Responsibilities :**

Responsible to the Registrar of Companies for the following main duties and responsibilities –

- (a) To oversee the Development Division and the IT Division in coordinating the timely and successful implementation of the recommendations in the Companies Registry Strategic Change Plan (SCP) and the Information Systems Strategy (ISS), particularly the three key change drivers, namely electronic filing, electronic processing and electronic searching.
- (b) To plan and devise a new integrated workflow system, to manage the revised business processes arising from the implementation of the SCP and ISS, and to coordinate the changes and resolve any problems that may arise from these.
- (c) To coordinate and to consult the division and section heads on the specific information and functional requirements of the new system including data capture, screen design, data validation rules and reports to be generated.
- (d) To identify revised accommodation, equipment and staffing requirements of the reorganised divisions and sections and to coordinate with the division and section heads on the appropriate arrangements to ensure a smooth transfer.
- (e) To take charge of the tendering process and to work closely with the contractors to map out the framework for developing, testing and installing the new system and to supervise their performance.
- (f) To draw up a change management framework to secure the commitment and support of staff for the smooth transition and successful implementation of the SCP and ISS.
- (g) To liaise with customers and interested bodies to ascertain their needs and secure their support for the smooth implementation of the SCP, in particular to prepare and coordinate appropriate consultation and publicity programs.

- (h) To formulate departmental policies on IT matters and strategies in promoting electronic commerce and the wider use of electronic services.
- (i) To develop departmental policies on data management (i.e. the standards and control of data capture, storage, security, retrieval, retention and destruction) and access rights to data.
- (j) To review the legislation relevant to the work of the CR in the light of the changes to be introduced under the SCP and formulate proposals for amendments.
- (k) To promote the long term development of quality service by improving the management systems and processes adopting best practices where appropriate.
- (l) To draw up training plans with reference to critical competencies.
- (m) To report regularly to the Development Steering Committee on the progress of project implementation and make recommendations to resolve problems and ensure better service delivery.
- (n) To liaise with other government departments on possible exchange of data and to work out the appropriate arrangements.

## Companies Registry Proposed Organisation Chart



– Supernumerary post proposed for creation, to be offset by the deletion of an existing Chief Companies Registration Officer (CCRO) post