# Three-year Rolling Projection of Net Revenue and Operational Costs 2005/06

Western Harbour	Tunnel	Company	Limited
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Net Revenue Statement for the period ended			
Budget 2005/06	Planning	Planning	Planning
HK\$*000	Year Ended	Year Ended	Year Ended
	Jul-07	Jul-08	Jul-09
Net Operating Profit/(Loss) before tax per Operating Accounts	493,852	592,813	765,270
Add:			_
Depreciation			
Notional adjustment for lost revenue	202,073	221,182	227,905
Disallowed interest	-		• -
Actual Interest Expense payable by the Franchisee	54,134	50,559	45,330
in accordance with the Facilities Agreement date			
16th August 2002 and already deducted from the			
Operating Account			
- Bank interest payable	02.004	~	
- Hedging cost/benefit	93,294	64,016	31,286
- Commitment fee	(8,033)	(6,932)	(992)
- Agency fee	820 250	940	1,105
- Other financial expenses	250	250	250
- Amortization of front-end fee and others	4 000	4.000	•
Others	4,093	4,093	4,093
sub-total	346,631	334,108	300 077
		334,100	308,977
Sub-total	840,483	926,921	1,074,247
Less:			
Disallowed income	(40)	4400	
Asset Replacement	(42) (4,168)	(48)	(55)
Interest Expenses after refinancing	(43,847)	(2,625)	(814)
Others	(43,047)	(8,548)	-
sub-total			
	(48,057)	(11,221)	(869)
Sub-total	792,426	915,700	1,073,378
Other Adjustments	1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1	्रात्री केंद्रे केंद्र	
Adjusted Net Revenue for year		17 H 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 112
	792,426	915,700	1,073,378
finimum Net Revenue	1 # 10		***
Ipper Net Revenue	1,549,000	1,623,000	1,876,000
faximum Net Revenue		2,061,000	2,369,000
	2,143,000	2,223,000	2,551,000
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Western Harbour	Tunnel	Company	Limited
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Net Revenue Statement for the period ended				
Budget 2005/06				
HK\$000		Planning	Planning	Planning
1144 000		Year Ended	Year Ended	Year Ended
		Jul-07	JnJ-08	Jul-09
Interest Expenses after refinancing				
(Fursuant to Clause 12F(a) and (d) of the Project Agreement)		•		
American Company of the company of t				
Actual bank interest payable already deducted from the Operating Account	2	93,294	64,016	31,286
Actual hedging cost/benefit already deducted from the Operating Account	Ъ	(8,033)	(6,932)	(992)
•	c≔a+b	85,261	57,084	30,294
Notional traighted assessed loss and the state of the sta		<del> </del>		
Notional weighted average loan outstanding under 1993 loan facility	đ	803,194	143,611	•
Actual weighted average loan outstanding under 2002 loan facility	e	1,770,278	1,211,408	593,673
Bank interest payable and hedging cost/benefit adjusted by the notional				
weighted average loan outstanding under 1993 loan facility	F			
be a second demonstrating under 1995 to an inclinity	f≕c*(d/e)	38,684	6,767	-
Actual commitment fee already deducted from the Operating Account	g	820	940	1.105
Actual agency fee already deducted from the Operating Account	h	250	250	1,105
Actual other financial expense already deducted from the Operating Account	-	-	250	250
Amortization of actual front-end fee and other costs of refinancing capitalized already deducted from the Operating Account	j		•	-
		4,093	4,093	4,093
	k=sum  of  (f  to  j)	43,847	12,050	5,448
Actual bank interest payable already deducted from the Operating Account	a	00.004		<del></del>
	a	93,294	64,016	31,286
Notional weighted average loan outstanding under 1993 loan facility	d .	803,194	143,611	
Actual weighted average loan outstanding under 2002 loan facility	e	1,770,278	1,211,408	593,673
Actual unindered income a TITE CO.			-,,	030,035
Actual weighted äverage HIBOR plus margin payable under 1993 loan facility	·-			
Actual uninted average interest and C - TYTOOD 1	1	6.00%	6.00%	6.00%
Actual weighted average interest rate (i.e. HIBOR plus interest margin) payable under 2002 loan facility				
bayance and soot tout recitity	<b>m</b>	5. <b>27%</b>	5.27%	5.27%
		0.77%	0.77%	0.77%
Notional bank interest payable for 1993 loan facility	n=a*(d/c)*(l/m)	40 100		
•	T—W.(O.C).(TIM)	48,192	8,640	•
Actual hedging cost/benefit already deducted from the Operating Account	Ъ	(8,033)	(6,932)	(992)
Notice of anniched		(-1/	(0,500)	(332)
Notional weighted average loan outstanding under 1993 loan facility	đ	803,194	143,611	_
Actual weighted average loan outstanding under 2002 loan facility	e	1,770,278	1,211,408	593,673
Notional hedging cost/benefit for 1993 loan facility				
the property of the property	o=b*(d/e)	(3,645)	(822)	-
Commitment fee as per 1993 loan facility	р			
Financial fee as per 1993 loan facility	q	1.500	-	-
Security fee as per 1993 loan facility	τ τ	1,560 192	650	-
·	\$==D+O+D+Q+г	46,299	80	<del></del> -
		70,277	8,548	<del></del>
Interest Expense after refinancing for the purpose	•			
of Net Revenue determination	the lower of k or s	43,847	8,548	
				<del></del>

#### Operating Accounts for the period ended

HK\$'000		Planning Year Ended Jul-07	Planning Year Ended Jul-08	Planning Year Ended
Income		341-07	1111-08	Jul-09
Tolls Advertising Insurance claims Others		975,089 3,780	1,067,562 3,780	1,226,057 3,780
Total Income		<u>14,579</u> 993,448	14,984 1,086,326	15,239 1,245,076
Operating Expenditure		<del></del>		1,245,070
Staff Cost - Direct			•	
Salaries	- Traffic	22,763	23,447	24,152
On costs	<ul> <li>Engineering</li> <li>Traffic</li> <li>Engineering</li> </ul>	14,828 1,781 1,212	15,274 1,831 1,262	15,717 1,887 1,318
. Staff Cost - Indirect	- •	-,	-	1,316
Salaries On costs Total Staff Costs	- Administration - Administration	13,741 893	14,150 921	14,576 979
		55,218	56,885	58,629
Maintenance Costs Tunnel Buildings etc	- Routine - Major - Routine	7,342 2,318	6,227 2,493	6,588 2,968
Vehicles	- Major	519 65	491 70	529 76
Total Maintenance Costs		<u>1,940</u> _ 12,184	<u>2,116</u> 11,397	2,271 12,432
Rates Utility Expenses		42,692 7,896	47,023 8,132	54,429 8,382
Insurance (including minor of Professional fees Others	deductibles)	21,260 5,781	21,902 5,945	22,561 6,122
Depreciation		7,976 202,073	8,169 221,182	8,329 227,905
Total expenditure		287,678	312,353	327,728
Operating Profit/(Loss)		355,080	380,635	398,789
		638,368	705,691	846,287
Interest Expenses - Project Finance - Hedging Costs/(Benefi	· if)	98,415	69,251	36,679
- Others (Shareholders I		(8,033) 54,134	(6,932) 50,559	(992) 45,330
Net Operating Profit/(Loss) before as Per Profit & Loss Account	e tax	144,516	112,878	81,017
Dood ADDOUNT	•	493,852	592,813	765,270

## Three-year Rolling Projection of Net Revenue and Operational Costs 2004/05

Western	Harbour	Tunnel	Company	y Limited
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• • •			
Net Revenue Statement for the period ended			,
Budget 2004/2005			
HK2.000	Plauning	Planning	· Planning
	Year Ended	Year Ended	Year Ended
	Jul-06	Jul-07	30-laf
Net Operating Profit/(Loss) before tax per Operating Accounts	341,823	443,955	. 500.040
		- 4450,530	528,943
Add:			
Depreciation	170 754	001 201	252.24
Notional adjustment for lost revenue	178,732	201,301	219,943
Disallowed interest	57,4 <i>T</i> 3	55.506	
Actual Interest Expense payable by the Franchisee	31,413	מטכ,כנ	52,549
in accordance with the Facilities Agreement date			
16th August 2002 and already deducted from the			
Operating Account			
- Bank interest payable	110,552	87 <u>.5</u> 20	<b></b>
- Hodging cost/benefit	•	•	62,141
- Commitment fee	3,319 617	(2,103) 764	(3,287)
- Agency fee	250	704 250	854
- Other financial expenses		200	250
- Amortization of front-end fee and others	4,104	4,104	4 204
Others	4,104	4,104	4,104
sub-total	355,047	347,342	336,554
			<u> </u>
Sub-total	696,870	791,297	865,497
Less:	•		
Diszlowed income			
Asset Replacement		<u>.</u>	-
Interest Expenses after refinancing	(4,264)	(1,849)	(1,261)
Officers	(78,131)	(42,509)	(8,287)
sab-total .	(82,395)	(44,358)	(9,548)
			(3,5-10)
Stab-total	614,475	746,939	855,949
Other Adjustments		<u> </u>	
Adjusted Net Revenue for year	614,475	746,939	855,949
			033,743
vincinum Net Revenue	1,455,000	1,549,000	1,623,000
Upper Net Revenue	1,881,000	1,983,000	2,061,000
Maximum Net Revenue	2,039,000	2,143,000	2,223,000
	2,007,000	~170,000	-,,000

#### Western Harbour Tunnel Company Limited

Net Revenue Statement for the period ended Budget 2004/2005		Planning	Planning	Planning
HK\$'000		Year Ended	Year Ended	Year Ended
		Jul-06	Jul-07	Jul-08
Interest Expenses after refinancing				
(Pursuant to Clause 12F(a) and (d) of the Project Agreement)				
Actual bank interest payable aiready deducted from the Operating Account	a	110,552	87,520	60 141
Actual hedging cost/benefit already deducted from the Operating Account	b	3,319	(2,103)	62,141 (3,287)
	c=a+b	113,871	85,417	58,854
Notional variables a commandate and the state of the stat		•		
Notional weighted average loan outstanding under 1993 loan facility  Actual weighted average loan outstanding under 2002 loan facility	d	1,489,070	803,194	143,611
"Total " or price a verage road outstanding under 2002 toan facility	.с	2,317,670	1,834,822	1,299,187
Bank interest payable and hedging cost/benefit adjusted by the notional				
weighted average loan outstanding under 1993 loan facility	f=c*(d/e)	73,160	37,391	6,506
Applied accompany for all and a survey accompany of the second				
Actual commitment fee already deducted from the Operating Account  Actual agency fee already deducted from the Operating Account	g	617	764	854
Actual other financial expense already deducted from the Operating Account	h i	250	250	250
Amortization of actual front-end fee and other costs of refinancing capitalized	j	-	-	-
already deducted from the Operating Account	,	4,104	4,104	4,104
	k=sum of (f to j)	78,131	42,509	11,714
,				
Actual bank interest payable already deducted from the Operating Account	a	110,552	87,520	62,141
Notional weighted average loan outstanding under 1993 loan facility	d	1,489,070	803,194	143,611
Actual weighted average loan outstanding under 2002 loan facility	c	2,317,670	1,834,822	1,299,187
Actual weighted average HIBOR plus margin payable				
under 1993 loan facility	ī	£ 500	£ 5000	
Actual weighted average interest rate (i.e. HIBOR plus interest margin)	• •	5.50%	5.50%	5.50%
payable under 2002 loan facility	m	4.77%	4.77%	4,77%
		0.77%	0.77%	0.77%
Notional bank interest payable for 1993 loan facility	n=a*(d/e)*(1/m)	81,898	44 175	7.000
	1-4 (00) (1m)	01,070	44,175	7,920
Actual hedging cost/benefit already deducted from the Operating Account	b	3,319	(2,103)	(3,287)
Notional weighted average loan outstanding under 1993 loan facility	d	1,489,070	902 104	142 611
Actual weighted average loan outstanding under 2002 loan facility	ė	2,317,670	803,194 1,834,822	143,611 1,299,187
		_,,,,,,,	*10241077	1,2/2,101
Notional hedging cost/benefit for 1993 loan facility	o=b*(d/e)	2,132	(921)	(363)
Commitment fee as per 1993 loan facility	р .	<u></u>		
Pinancial fee as per 1993 loan facility	q .	1,560	1,560	650
Security fee as per 1993 loan facility	r i	192	192	80
	\$= <b>0+0+</b> p+q+r	85,782	45,006	8,287
Interest Expense after refinancing for the purpose				
of Net Revenue determination	the lower of b	76 101	40 200	
	the lower of k or s	78,131	42,509	8,287

## Operating Accounts for the period ended

		Year Ended	Planning Year Ended
	Jul-06	Jul-07	Jul-08
	830,260 6,465	931,218 6,072	1,013,969 6,072
	4,783	- 4,897	5,017
	841,508	942,187	1,025,058
			-
-			
- Traffic	21,940	22,290	22,650
- Engineering - Traffic	14,502 1,776	14,742	14,970 1,831
- Engineering	1,212	1,224	1,255
			•
- Administration	13,687	13,917	14,143
- Administration		941	962
	54,033	54,924	55,811
- Routine	6,207	5,720	5,846
- Major	5,383	5,632	8,744
	996	404	433
- Major			774
			2,691
	14,990	15,050	18,488
	36,000	40,736	44,502
	7,133	7,234	7,340
ductibles)	19,216	19,511	19,819
•	( P. )	5,663	5,765
•			7,836
		201,301	219,943
	254,347	282,217	305,205
	323,370	352,191	379,504
	518,138	589,996	645,554
•			
75 To 15	115.523	92.638	67,349
	3,319		(3,287)
n Interest)	57,473		52,549
	176,315	146,041	116,611
ax	341,823	443,955	528,943
	- Engineering - Traffic - Engineering - Administration - Administration	Year Ended   Jul-06	Year Ended Jul-06

# Three-year Rolling Projection of Net Revenue and Operational Costs 2003/04

Western Harbour Tunnel Company Limited

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Net Revenue Statement for the period ended			
	Planning	Planning	Planning
HK\$000	Year Ended	Year Ended	Year Ended
	Jul-05	Jul-06	Jul-07
Net Operating Profit/(Loss) before tax per Operating Accounts	(55,813)	73,680	244,926
Add:			
Depreciation	157 100	160.004	
Notional adjustment for lost revenue	157,120	168,434	180,710
Disallowed interest	443,320 .	400 204	-
Actual Interest Expense payable by the Franchisee	445,520 -	487,394	535,455
in accordance with the Facilities Agreement date		-	
16th August 2002 and already deducted from the			
Operating Account		•	
- Bank interest payable	127,341	105,293	76 500
- Hedging cost/benefit	7,972	6,137	76,582 711
- Commitment fee	58 <b>5</b>	734	986
- Agency fee	250	250	250
- Other financial expenses		2,70	230
- Amortization of front-end fee and others	4,104	4,104	4,104
Others	*	4,104	4,104
•	<del></del>	<del></del>	
sub-total	740,692	772,346	798,798
Sub-total			
	684,879	846,026	1,043,724
Less:		٠.	
Disallowed income	(278)	(2.52)	(420)
Asset Replacement	(4,034)	(353) (1,936)	(432)
Interest Expenses after refinancing	(116,916)	(80,257)	(3,548)
Others	(110,510)	(80,237)	(44,008) -
sub-total	(121 228)	(00.540)	(45,000)
•	(121,228)	(82,546)	(47,988)
Sub-total	563,651	763,480	995,736
Other Adjustments			
Adjusted Net Revenue for year		•	
TOTAL TO THE CONTRACT OF THE C	563,651	763,480	995,736
Minimum Net Revenue		•	_
Upper Net Revenue	1,190,000	1,455,000	1,549,000
Maximum Net Revenue	1,570,000	1,881,000	1,983,000
TATACATUMEN TACK VCACHING	1,711,000	2,039,000	2,143,000

#### Western Harbour Tunnel Company Limited

Net Revenue Statement for the period ended				
HK\$'000		Planning Year Ended Jul-05	Planning Year Ended Jul-06	Planning Year Ended Jul-07
Interest Expenses after refinancing (Pursuant to Clause 12F(a) and (d) of the Project Agreement)				
Actual bank interest payable already deducted from the Operating Account Actual hedging cost/benefit already deducted from the Operating Account	a · b	127,341 7,972	105,293 6,137	76,582 711
	c <del>=a+</del> b	135,313	111,430	<u>77,293</u>
Notional weighted average loan outstanding under 1993 loan facility Actual weighted average loan outstanding under 2002 loan facility	d e	2,202,956 2,662,059	1,489,070 2,207,393	803,194 1,605,476
Bank interest payable and hedging cost/benefit adjusted by the notional				
weighted average loan outstanding under 1993 loan facility	f=c*(d/e)	111,977	75,169	38,668
Actual commitment fee already deducted from the Operating Account Actual agency fee already deducted from the Operating Account Actual other financial expense already deducted from the Operating Account Amortization of actual front-end fee and other costs of refinancing capitalized	g h i	585 250 -	734 250	986 250
already deducted from the Operating Account		4,104	4,104	4,104
	k=sum of (f to j)	116,916	80,257	44,008
Actual bank interest payable already deducted from the Operating Account		127,341	105,293	76,582
Notional weighted average loan outstanding under 1993 loan facility	đ	2,202,956	1,489,070	803,194
Actual weighted average loan outstanding under 2002 loan facility	8	2,662,059	2,207,393	1,605,476
Actual weighted average HIBOR plus margin payable under 1993 loan facility  Actual weighted average interest rate (i.e. HIBOR plus interest margin)	1	5.51%	5.50%	5.50%
payable under 2002 loan facility	m .	4.78% 0.77%	4.77% 0.77%	4.77% 0.77%
Notional bank interest payable for 1993 loan facility	n=a*(d/e)*(l/m)	121,461	81,899	44,176
Actual hedging cost/benefit already deducted from the Operating Account	ь	7,972	6,137	711
Notional weighted average loan outstanding under 1993 loan facility Actual weighted average loan outstanding under 2002 loan facility	d c	2,202,956 2,662,059	1,489,070 2,207,393	803,194 1,605,476
Notional hedging cost/benefit for 1993 loan facility	o=b*(d/e)	6,597	4,140	356
Commitment fee as per 1993 loan facility	<b>p</b>	-	. •	
Financial fee as per 1993 loan facility Security fee as per 1993 loan facility	q	1,560	1,560	1,560
sourced we as fer 1322 wan tastify	T	192 129,810	97.701	192
	s=n+o+p+q+r	125,810	87,791	46,284
Interest Expense after refinancing for the purpose of Net Revenue determination	the lower of k or s	116,916	80,257	44.008
•	THE STATE OF U. O. 9	449,710	00,231	סטט,רד

## Operating Accounts for the period ended

HK\$'000		Planning	Planning	Planning
1111000		Year Ended Jul-05	Year Ended	Year Ended
Income		300-03	Jul-06	Jul-07
Tolls		910.050	000.00	
Advertising		810,953	979,865	1,189,700
Insurance claims		8,904 _	8,994	9,084
Others		4,625	4,767	4,922
Total Income	·	824,482	993,626	1,203,706
Operating Expenditure				
Staff Cost - Direct				
Salaries	- Traffic	22,120	22,339	22,557
•	- Engineering	14,772	14,923	15,079
On costs	- Traffic	1,594	1,621	1,639
	- Engineering	1,114	1,136	1,148
Staff Cost - Indirect				
Salaries	<ul> <li>Administration</li> </ul>	13,758	13,897	14,041
On costs	- Administration	913	942	949
Total Staff Costs		54,271	54,858	55,413
Maintenance Costs				_
Tunnel	- Routine	6,248	5,928	6,087
	- Major	2,310	2,063	3,484
Buildings etc	- Routine	690	585	615
37-Lister	- Major	573	, 13 <b>3</b>	6
Vehicles		2,204	2,403	2,574
Total Maintenance Cost	ts .	12,025	11,112	12,766
Rates		35,351	43,407	53,314
Utility Expenses		7,032	7,098	7,168
Insurance (including mi	nor deductibles)	19,143	19,334	19,522
Professional fees	es a	4,375	4,417	4,465
Others	·	7,684	7,727	7,766
Depreciation		157,120	168,434	180,710
		230,705	250,417	272,945
Total expenditure		297,001	316,387	341,124
Operating Profit/(Loss)		527,481	677,239	862,582
Interest Expenses	,		-	•
- Project Finance	13.5	132,002	110,028	81,490
- Hedging Costs/(Be		7,972	6,137	711
- Others (Sharehold	ers Loan Interest)	443,320	487,394	535,455
		583,294	603,559	617,656
Net Operating Profit/(Loss) b	efore tax			517,050
as Per Profit & Loss Account	· · <del> ·</del>	(55,813)	73,680	244,926

# Three-year Rolling Projection of Net Revenue and Operational Costs 2002/03

Western Harbour Tunnel Company Limited

Net Revenue Statement for the period ended			•
HK\$'000	Planning Year Ended Jul-04	Planning Year Ended Jul-05	Planning Year Ended Jul-06
Net Operating Profit/(Loss) before tax per Operating Accounts	385,458	596,820	860,459
Add:			•
Depreciation  Notional adjustment for lost revenue	148,891	159,628	170,865
Disallowed interest Others	30,961	31,731	32,048
sub-total	179,852	191,359	202,913
Sub-total	565,310	788,179	1,063,372
Less:			
Disallowed income Asset Replacement Others	(610) (13,807)	(762) (4,205)	(951) (175)
sub-total	(14,417)	(4,967)	(1,126)
Sub-total	550,893	783,212	1,062,246
Other Adjustments	<u> </u>	-	-
Adjusted Net Revenue for year	550,893	783,212	1,062,246
Minimum Net Revenue Upper Net Revenue Maximum Net Revenue	880,000 1,202,000 1,321,000	1,190,000 1,570,000 1,711,000	1,455,000 1,881,000 2,039,000
•			

### Operating Accounts for the period ended

a Larama Parana and box	100 00000			
HK2'000		Planning Year Ended Jul-04	Planning Year Ended Jul-05	Planning Year Ended
Income		2111-0-4	101-02	Jul-06
Tolls		896,437	1,067,042	1,289,300
Advertising		9,358	9,631	8,858
Insurance claims		-	-	
Others		5,459	4,664	4,782
· Total Income		911,254	1,081,337	1,302,940
Operating Expenditure				
Staff Cost - Direct				
Salaries	- Traffic	21,993	22,058	22,132
	- Engineering	14,736	14,783	14,818
On costs	- Traffic	1,675	1,690	1,692
	- Engineering	1,136	1,171	1,181
Staff Cost - Indirect				
Salaries	- Administration	14,094	14,128	14,166
On costs	- Administration	894	934	964
Total Staff Costs		54,528	54,764	54,953
Maintenance Costs		<del></del>	<del></del>	
Tunnel	- Routine	£ 071	6.040	5010
1 3111104	- Major	5,871 8,966	6,040	6,218
Buildings etc	1111101	525	811 497	298
Vehicles	•	2,019	2,135	510
Total Maintenance Costs	<b>.</b>		9,483	2,223
			<del>7,4</del> 63	9,249
Rates		39,293	47,718	58,269
Utility Expenses		7,141	7,163	7,188
Insurance (including min	or deductibles)	·16,564	16, <del>6</del> 05	16,650
Professional fees		5,593	5,603	5,618
Others	,	6,670	6,678	6,687
Depreciation		148,891	159,628	170,865
		224,152	243,395	265,277
Total expenditure		296,061	307,642	329,479
Operating Profit/(Loss)		615,193	773,695	973,461
Interest Expenses		•		,
- Project Finance		202,391	152 012	07 747
- Hedging Costs/(Be	nefit)	(3,617)	153,912 (8,768)	87,646
- Others (Shareholde		30,961	31,731	(6,692)
,	·			32,048
Not Omenation Descript		229,735	176,875	113,002
Net Operating Profit/(Loss) be as Per Profit & Loss Account	PIOFE TAX	384 140	50£ 920	0.40 45D
25 For From & LOSS Account		385,458	596,820	860,459

# Three-year Rolling Projection of Net Revenue and Operational Costs 2001/02

Western Harbour	Tunnel	Company	Limited
•	•		

Western Limited Company Limited			
Net Revenue Statement for the period ended			
HK\$'000	Planning Year Ended Jul-03	Planning Year Ended Jul-04	Planning Year Ended Jul-05
Net Operating Profit/(Loss) per Operating Accounts	309,648	506,069	733,284
Add:			
Depreciation  Notional adjustment for lost revenue	138,697	149,089	160,261
Disallowed interest Others	28,822	29,873	30,092
sub-total	167,519	178,962	190,353
Sub-total	477,167	685,031	923,637
Less:			
Disallowed income Asset Replacement Others	(609) (8,387)	(742) (2,804)	(891) (8,984)
sub-total	(8,996)	(3,546)	(9,875)
Sub-total	468,171	681,485	913,762
Other Adjustments			
Adjusted Net Revenue for year	468,171	681,485	913,762
Minimum Net Revenue Upper Net Revenue	794,000	880,000	1,190,000

#### Operating Accounts for the period ended

Operating Accounts for the per	nod ended				
TTEMOOO		Planning	Planning	Planning	•
HK\$'000		Year Ended	Year Ended	Year Ended	
Income	•	Jul-03	Jul-04	Jul-05	
Tolls		246			
Advertising		846,293	1,022,186	1,213,019	
Insurance claims		8,126	8,456	8,764	
Others		- 15,844	5,194	- -	
Total Income		870,263	1,035,836	5,277 1,227,060	
Operating Expenditure				1,227,000	
·					
Staff Cost - Direct					
Salaries	- Traffic	23,024	23,717	24,012	
	- Engineering	15,524	15,994	16,200	
On costs	- Traffic.	1,659	1,722	1,896	
	- Engineering	1,139	1,205	1,356	
Staff Cost - Indirect	•	•			
Salaries	- Directors	-	-	-	
Salaries	<ul> <li>Administration</li> </ul>	15,593	16,053	16,236	
	- Others	•	-	•	
Directors Fees		-	-	•	
On costs	- Directors	-	<u>.</u> ,	-	•
On costs	- Administration	856	1,019	1,080	
	- Others	·		<u> </u>	
Total Staff Costs		57,795	59,710	60,780	
Maintenance Costs					
Tunnel	- Routine	11,204	9,780	10,973	
•	- Major	-			
Buildings etc		652	960	679	
Vehicles		2,479	2,648	2,812	
Total Maintenance Co	sts	14,335	13,388	14,464	
Rates		37,222	45,557	54,552	
Utility Expenses		7,050	7,273	7,501	
Insurance (including n	ninor deductibles)	6,380	6,425	6,464	
Professional fees	e de la production la la gladia de describación de la companya de la companya de la companya de la companya de	5,618	5,792	5,997	والمحشور أيجال
Others		7,334	7,521	7,850	
Depreciation		138,697	149,089	160,261	
		202,301	221,657	242,625	•
Total-expenditure		274,431	294,755	317,869	
Operating Profit/(Loss)		595,832	741,081	909,191	· 
Interest Expenses	t				·
- Project Finance		251,769	204,875	145,815	
- Hedging Costs/()	Benefit)	231, 109 5,593	264	- - 	
	lders Loan Interest)	28,822	29,873	30,092	
-	•	286,184	235,012	175,907	
•		<del></del>	• • •	· · ·	
Net Operating Profit/(Loss)	as Per Profit & Loss Account	309,648	506,069	733,284	
. M. 28					

## Three-year Rolling Projection of Net Revenue and Operational Costs 2000/01

Western Harbour Tunnel Co Ltd

Net Revenue	Statement	for the	period	ended
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HK.\$'000	Planning Year Ended Jul-02	Planning Year Ended Jul-03	Planning Year Ended Jul-04
Net Operating Profit/(Loss) per Operating Accounts	4,720	101,626	282,298
Add:			
Depreciation Disallowed interest	130,889 27,665	138,989 31,547	148,718 34,762
sub-total	158,554	170,536	183,480
Sub-total	163,274	272,162	465,778
Less:			
Disallowed income Asset Replacement	(595) (1,791)	(661) (3,045)	(820) (245)
sub-total	(2,386)	(3,706)	(1,065)
Sub-total	160,888	268,456	464,713
Adjusted Net Revenue for year	160,888	268,456	464,713
Minimum Net Revenue Upper Net Revenue Maximum Net Revenue	713,000 1,016,000 1,128,000	794,000 1,106,000 1,221,000	880,000 1,202,000 1,321,000

#### Western Harbour Tunnel Co Ltd

Operating Acc	counts for the period	d ended			
			Planning	Planning	Planning
HK\$'000			Year Ended	Year Ended	Year Ended
-			Jul-02	Jul-03	Jul-04
Income					
Tolls	•		594,051	663,315	815,352
	s ertising		8,039	8,127	8,456
	rance claims	•	-	-	-
Othe			26,831	23,156	19,066
Tota	l Income		628,921	694,598	842,874
Operation	g Expenditure				
•					
Stan	f Cost - Direct				
	Salaries	- Traffic	24,604	25,393	26,197
		- Engineering	12,399	12,792	13,199
	On costs	- Traffic	1,730	1,821	1,878
		- Engineering	896	1,006	1,061
Staff	F Cost - Indirect				
	Salaries	- Directors	-	-	. <b>-</b>
	Salaries	<ul> <li>Administration</li> </ul>	15,127	15,605	16,111
		- Others	-	-	
	Directors Fees	•	-	-	-
	On costs	- Directors		-	-
•	On costs	- Administration	801	923	1,134
		- Others			
Tota	al Staff Costs		55,557	57,540	59,580
Mai	ntenance Costs				
	Tunnel	- Routine	4,259	4,542	4,829
	T militor	- Major	.,	•	-
	Buildings etc		382	405	417
	Vehicles		2,430	2,639	2,817
Tota	il Maintenance Cos	ts ·	7,071	7,586	8,063
Rate			25,715	28,907	36,048
	ity Expenses		7,607	7,841	8,084
	rance (including mi	mor deductibles)	3,901	4,037	4,155
	essional fees		2,334	2,402	2,484
Othe			7,906	8,069	8,262
	reciation		130,889	138,989	148,718
•			178,352	190,245	207,751
Tota	I expenditure		240,980	255,371	275,394
	-				
Operating	g Profit/(Loss)	,	387,941	439,227	567,480
Inter	est Expenses				
	- Project Finance		357,354	306,202	250,420
	- Hedging Costs/(E		. (1,798)	(148)	
	- Others (Sharehold	ders Loan Interest)	27,665	31,547	34,762
			383,221	337,601	285,182
			4 70 4	101 444	
Net Oper	ating Profit/(Loss) :	as Per Profit & Loss Account	4,720	101,626	282,298

# Three-year Rolling Projection of Net Revenue and Operational Costs 1999/2000

Western	Harbour	Tunnel	Colltd

western marbour Tunnel Co Ltd		•	
Net Revenue Statement for the period ended			
HK\$'000	Planning Year Ended Jul-01	Planning Year Ended Jul-02	
Net Operating Profit/(Loss) per Operating Accounts	(2,838)	103,076	225,208
Add:	•		
Depreciation  Notional adjustment for lost revenue	124,315	131,140	139,344
Disallowed interest Others	24,172	27,013	29,777
sub-total	148,487	158,153	169,121
Sub-total	145,649	261,229	394,329
Less:			
Disallowed income Asset Replacement Others	(1,631) (4,137) 	(1,796) (4,479)	(2,001) (610)
sub-total	(5,768)	(6,275)	(2,611)
Sub-total	139,881	254,954	391,718
Other Adjustments			
Adjusted Net Revenue for year	139,881	254,954	391,718
Minimum Net Revenue Upper Net Revenue	506,000 768,000	713,000 1,016,000	794,000 1,106,000
Maximum Net Revenue	865,000	1,128,000	1,221,000

### Western Harbour Tunnel Co Ltd

Operating Accounts for the period ended

•	· · <del>-</del>			
HK\$'000		Planning Year Ended	Planning Year Ended	Planning
		Jul-01	Jul-02	Year Ended
Income		541-01	Jui-02	Jul-03
Tolls				
Advertising		614,952	684,348	770,080
Insurance claims	•	8,456	8,713	9,006
Others	•	26.290	-	•
Total Income	•	26,389	29,991	33,544
Operating Expenditure		649,797	723,052	812,630
•				
Staff Cost - Direct				
Salaries	- Traffic	24,439	25,164	25,912
•	- Engineering	12,462	12,836	
On costs	- Traffic	1,632	1,882	13,227
	- Engineering	832	989	1,976
Staff Cost - Indirect	- 5		707	1,097
Salaries	- Directors			
Salaries	- Administration	15.050	•	-
2-142.742	- Others	15,079	15,529	15,991
Directors Fees	- Others	•	-	-
On costs	- Directors	-	•	-
On costs	- Administration	*	-	-
	- Others	745	930	1,112
Total Staff Courts	- Outers		<u> </u>	<u>-</u>
Total Staff Costs		55,189	57,330	59,315
Maintenance Costs			<del></del>	
Tunnel	- Routine	( 550		
	- Major	6,558	7,060	7,635
Buildings etc	·	220	-	-
Vehicles		228 2,149	250	271
Total Maintenance Costs			2,392	2,661
		8,935	9,702	10,567
Rates		26,477	29,663	22 (21
Utility Expenses		8,243	29,003 8,487	33,631
Insurance (including minor	deductibles)	4,999	5,156	8,745
Professional fees	•	3,759	3,921	5,344
Others	_	10,108	10,348	4,046
Depreciation		124,315	131,140	10,610
		177,901	<del></del>	139,344
. Total expenditure	•	<del></del>	188,715	201,720
10th experiating		242,025	255,747	271,602
Operating Profit/(Loss)		407,772	467,305	541,028
Interest Expenses			•	, <del>-</del>
- Project Finance		372,984	225 220	206115
<ul> <li>Hedging Costs/(Benefit</li> </ul>	t) -	372,984 13,454	335,338	286,117
- Others (Shareholders I	oan Interest)	13,434 24,172	1,878	(74)
	•		27,013	29,777
		410,610	364,229	315,820
Net Operating Profit/(Loss) as Per	Profit & Loss Account	(2.020)	102.004	
<u>-</u>		(2,838)	103,076	225,208

# Three-year Rolling Projection of Net Revenue and Operational Costs 1998/99

Western Harbour Tunnel Co Ltd

Net Revenue Statement for	the period ended
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Two Revenue Statement for the period ended			•
HK\$'000	Planning Year Ended Jul-00	Planning Year Ended Jul-01	Planning Year Ended Jul-02
Net Operating Profit/(Loss) per Operating Accounts	(98,330)	(12,600)	89,287
Add:		· · · · · · · · · · · · · · · · · · ·	
Depreciation Notional adjustment for lost revenue	120,202	128,255	134,453
Disallowed interest Others	252,611	279,709	310,472
Sub-total	274,483	395,364	534,212
Less:	•		
Disallowed income Asset Replacement Others	(2,088) (13,355)	(2,294) (493)	(2,532) (388) -
Sub-total	259,040	392,577	531,292
Other Adjustments	<u>.                                    </u>		
Adjusted Net Revenue for year	259,040	392,577	531,292
Minimum Net Revenue Upper Net Revenue	253,000	506,000	713,000
Maximum Net Revenue	354,000 354,000	768,000 865,000	1,016,000 1,128,000

Operating A	ccounts i	for the p	period	ended
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HK\$'000		Planning Year Ended Jul-00	Planning Year Ended Jul-01	Planning Year Ended Jul-02
Income				741 02
Tolls Advertising Insurance claims		827,667 11,995	915,126 15,858 -	1,014,110 20,587
Others		15,615	17,526	19,339
Total Income		855,277	948,510	1,054,036
Operating Expenditure				
Staff Cost - Direct				
Salaries	- Traffic - Engineering	29,772 16,947	31,261 17,796	32,834 18,688
On costs	- Traffic - Engineering	1,671 1,128	1,781 1,212	1,945 1,584
Staff Cost - Indirect		-,	-,	4,50
Salaries	- Directors - Administration	15,632	- 16,295	- 1 <b>6,987</b>
Directors Fees	- Others	-	-	•
On costs	<ul><li>Directors</li><li>Administration</li><li>Others</li></ul>	- 785 -	- 909 -	1,077
Total Staff Costs		65,935	69,254	73,115
Maintenance Costs				*
Tunnel	- Routine - Major	7,840	8,794	9,650
Buildings etc Vehicles		567 2,281	398 2,622	448 2,993
Total Maintenance Costs		10,688	11,814	13,091
Rates		25,659	28,454	31,621
Utility Expenses		13,391	14,045	14,755
Insurance (including minor	r deductibles)	4,747	4,986	5,244
Professional fees		4,052	4,420	4,688
Others Depreciation		17,413	18,444	19,339
Depreciation		120,202	128,255	134,453
Total expenditure		185,464	198,604	210,100
Total expenditure		262,087	279,672	296,306
Operating Profit/(Loss)		593,190	668,838	757,730
Interest Expenses - Project Finance		432,908	401,729	357 <b>,9</b> 71
<ul> <li>Hedging Costs/(Ben-</li> <li>Others (Shareholders</li> </ul>		6,001 252,611	- 279,709	- 310 <i>472</i>
Caioro (Crim oriottori	· wome microscy	691,520	681,438	310,472 668,443
Net Operating Profit/(Loss) as I	er Profit & Loss Account	(98,330)	(12,600)	89,287

# Three-year Rolling Projection of Net Revenue and Operational Costs 1997/98

Western Harbour Tunnel Co Ltd		·	
HK\$ '000	Forecast Year Ended 1999	Forecast Year Ended 2000	Forecast Year Ended 2001
Net Revenue Statement for the period ended	•		
Net Operating Profit / (Loss) per Operating Accounts	(295,033)	(240,927)	(181,301)
Add:			<u> </u>
Depreciation	127,767	141,435	155,848
Notional adjustment for lost revenue	-	_	
Disallowed interest	251,736	292,956	329,868
Others	<u> </u>	-	_
	379,503	434,391	485,716
Less:	• •		
Disallowed income	(2,048)	(2,655)	(2,985)
Asset replacements Others	(4,711)	(5,874)	(6,542)
Culers .	-	<u>-</u>	_
Other A.P.	(6,759)	(8,529)	(9,527)
Other Adjustments	(5,611)	(6,032)	(6,484)
Adjusted Net Revenue for year	72,100	178,903	288,403
Minimum Net Revenue	•	(	
Upper Net Revenue Maximum Net Revenue	201,000 297,000	253,000 354,000	506,000 768,000
	297,000	354,000	865,000

### Western Harbour Tunnel Co Ltd

#### Operating Accounts

	HKS '000	Y.E. 31 July 1999	Y.E. 31 July 2000	Y.E. 31 July 2001
	Income			
	Tolls	716,408	873,802	979,323
	Advertising	6,000	6,000	6,000
	Others	7,929	8,842	9,776
	Total Income	730,337	888,644	995,099
			1	
	Operating Expenses		• .	
	Staff Cost - Direct	(22.040)	(2E £2E)	(27.562)
J-1.	Salaries - Traffic	(23,849) (16,768)	(25,635) (18,024)	(27,562) (19,376)
(د	- Engin <del>eer</del> ing On Costs - Traffic	(7,909)	(8,507)	(9,141)
	- Engineering	(4,691)	(5,043)	(5,420)
	- Zalginou ing	(53,217)	(57,209)	(61,499)
	Staff Cost - Indirect			•
	Salaries - Administration	(11,164)	(12,009)	(12,905)
	Directors' Fees	(1,152)	(1,248)	(1,332)
	On Costs - Administration	(5,239)	(4,891)	(5,271)
	•	(17,555)	(18,148)	(19,508)
	Total Staff Costs	(70,772)	(75,357)	(81,007)
	Maintenance Costs Tunnel - Routine	(16,090) -	(17,931)	(18,171)
	. Tunnel - Routine Building etc	(1,891)	(2,035)	(2,188)
	Vehicles	(2,523)	(2,848)	(3,112)
	Total Maintenance Costs	(20,504)	(22,814)	(23,471)
	Rates	(21,910)	(26,659)	(29,853)
	Utility and Communication	(23,235) ·	(26,427)	(30,176)
	Legal & Professional	(5,739)	(6,168)	(6,630)
•	Administrative Expenses	(26,620)	(29,741)	(32,457)
	Dépreciation	(127,767)	(141,435)	(155,848)
	Total Operating Expenditure	(296,547)	(328,601)	(359,442)
	Operating Profit / (Loss)	433,790	560,043	635,657
	Interest Expenses			
	Finance Charges	(476,078)	(490,047)	(464,980)
	Hedging (Cost)/Benefit	(1,009)	(17,967)	(22,110)
	Shareholders Loan Interest	(251,736)	(292,956) 1	(329,868)
	Net Finance Charges	(728,823)	(800,970)	(816,958)
	Net Operating Profit / (Loss)	·		
	as per Profit and Loss Account	(295,033)	(240,927)	(181,301)

## Annual Operating Cost and Net Revenue Budgets (1997/98 - 2005/06)

# WESTERN HARBOUR TUNNEL COMPANY LIMITED BUDGETED OPERATING ACCOUNTS FOR THE YEAR ENDED

NK\$**100	
Tolls	1997/98
Tolls	IIK\$,000
Advertising 4,555 8,736 5,695 8,139 8,038 7,801 7,839 548,067 724,956 Others 14,311 4,709 5,451 13,746 25,487 25,952 23,134 13,246   Others 882,534 719,274 692,438 763,605 727,545 613,644 578,984 746,945   Others 882,534 719,274 692,438 763,605 727,545 613,644 578,984 746,945   Others Staff cost - direct   Salaries    - Traffic	
Others	419,597
Operating expenditure  Staff cost - direct  Salaries  - Traffic - Engineering - Traffic - I,731 - I,745 - Engineering - I,181 - I,86 - I,072 - I,085 - I,031 - Traffic - Engineering - Administration - Routine - Routine - Routine - Routine - Major	2,500
Staff cost - direct	3,419
Salaries   - Traffic   22,094   21,592   21,895   21,926   22,357   23,841   23,722   28,357     - Engineering   14,396   14,265   14,628   14,683   15,073   12,011   12,102   16,445     - On costs   - Traffic   1,731   1,745   1,576   1,644   1,554   1,539   1,489   1,509     - Engineering   1,181   1,186   1,072   1,085   1,031   793   733   1,036     Staff cost - indirect   Salaries   - Administration   13,338   13,476   13,626   14,046   15,144   14,665   14,622   14,915     On costs   - Administration   865   845   847   790   716   695   612   691     Maintenance   53,605   53,109   53,644   54,174   55,875   53,544   53,280   62,953     Tunnel   - Routine   9,151   6,434   5,895   5,846   4,840   6,508   6,136   7,258     - Major   4,563   3,879   5,678   2,195	425,516
- Traffic	
- Engineering 14,396 14,265 14,628 14,683 15,073 12,011 12,102 16,445  On costs  - Traffie 1,731 1,745 1,576 1,644 1,554 1,539 1,489 1,509 - Engineering 1,181 1,186 1,072 1,085 1,031 793 733 1,036  Staff cost - indirect Salaries  - Administration 13,338 13,476 13,626 14,046 15,144 14,665 14,622 14,915  Directors fees On costs  - Administration 865 845 847 790 716 695 612 691  Maintenance  Tunucl - Routine - Routine - Routine - Routine - Major	
- Engineering 14,396 14,265 14,628 14,683 15,073 12,011 12,102 16,445  - On costs  - Traffic 1,731 1,745 1,576 1,644 1,554 1,539 1,489 1,509 - Engineering 1,181 1,186 1,072 1,085 1,031 793 733 1,036  Staff cost - indirect Sataries  - Administration 13,338 13,476 13,626 14,046 15,144 14,665 14,622 14,915  Directors fees On costs  - Administration 865 845 847 790 716 695 612 691  Maintenance Turnel - Routine - Routine - Routine - Major	
On costs  - Traffic - Engineering - I,731 - Engineering - I,181 - Engineering - I,181 - Engineering - I,181 - Engineering - I,181 - Engineering - Administration - Administration - Administration - Administration - Administration - Administration - Routine - Engineering - Administration - Administration - Administration - Engineering - Administration - Administration - Engineering - Administration - Administration - Engineering - Administration - Engineering - Administration - Engineering - Administration - Engineering - Engineer	22,183
- Engineering 1,181 1,186 1,072 1,085 1,031 793 1,489 1,509 Staff cost - indirect Salaries  - Administration 13,338 13,476 13,626 14,046 15,144 14,665 14,622 14,915 On costs  - Administration 865 845 847 790 716 695 612 691  Maintenance 53,605 53,109 53,644 54,174 55,875 53,544 53,280 62,953  Tunnel  - Routine	15,370
Engineering   1,181   1,186   1,072   1,085   1,031   793   733   1,509	•
Staff cost - indirect   Salaries   Salarie	7,354
Directors fees   13,376   13,626   14,046   15,144   14,665   14,622   14,915	4,338
Directors fees	
- Administration 865 845 847 790 716 695 612 691  Maintenance Tunnel  - Routine - Major - Major  4,563 3,879 5,678 2,195	10,242
Maintenance 53,605 53,109 53,644 54,174 55,875 53,544 53,280 62,953  Tunnel  - Routine 9,151 6,434 5,895 5,846 4,840 6,508 6,136 7,258  Buildings etc	1,080
Maintenance 53,605 53,109 53,644 54,174 55,875 53,544 53,280 62,953  Tunnel  Routine 9,151 6,434 5,895 5,846 4,840 6,508 6,136 7,258  Buildings etc	
Maintenance Tunnel  - Routine - Major - Major 4,563 - Major -	8,538
- Major 9,131 6,434 5,895 5,846 4,840 6,508 6,136 7,258 Buildings etc 4,563 3,879 5,678 2,195	69,105
Major 4,563 3,879 5,678 2,195	
Buildings etc 2,195	10,426
	10,420
- Routine 480 495 360 217 250	1,439
- Major	1,437
Vuhicles 1803 2 148 2 27	
16 649 14 054 14 059 2,281 2,286 2,021 2,015	2,174
Pales 14,268 10,376 7,616 9,104 8,374 9,623	14,039
30,422 26,899 26,255 26,999 26.796 19.922 14.528 16.020	
7,671 7,025 6,956 7,114 6,838 7,378 8,004	12,766
20,638 18,913 18,944 16,494 4,703 3,740 4,004 8,824	14,220
5,631 7,770 7,440 8,584 5,456 6,233 5,604 6,477	3,796
Depreciation 7,598 7,659 6,764 7,224 7,700 0,525 1,000	5,746
177,379 167,068 146,833 137,092 130,448 124,187 116,319	21,570
Total expenditure 249,730 233,273 214,087 203,047 181,555 169 169 160 517 161 326	14,227
317,790 302,446 282,019 267,797 245,046 231,817 222,123	72,325
perating profit/(loss) 562,544 416,828 410,419 495,808 482,499 381,827 356.813 513.053	55,469 70,047
- Project finance 124.521 124.705 150.070	70,047
- Hedging costs/(benefit) (5.423) 5.161 10.000 10.2,439 296,478 396,209 395,182 450.081 4	21,760
- Others (shareholders foun interest) 56.532 58.538 30.239 29.007 18,933 2,801 24,972 (70)	12,375
175 730 108 404 108 207 20,025 20,030 24,231 22,377 226,958 20	07,847
et operating profit/(loss) before tax 150,527 253,089 341,761 423,241 442,531 676,969 6	11,982
286,814 218,424 219,492 242,719 140,738 (41,414) (65,710)	71 025)

# WESTERN HARBOUR TUNNEL COMPANY LIMITED BUDGETED NET REVENUE STATEMENT FOR THE YEAR ENDED

Net operating profit/(loss) before tax per operating accounts

Add:

Depreciation

Disallowed interest

Actual interest expense payable by the Franchisee in accordance with the Facilities Agreement date 16th August 2002 and already deducted from the operating account

- Bank interest payable
- Hedging cost/benefit
- Commitment fee
- Agency fee
- Amortisation of front-end fee and others

Sub-total

Less:

Disallowed income
Asset replacements
Interest expenses after refinancing

Other adjustments
Adjusted net revenue for year

Minimum net revenue Upper net revenue Maximum net revenue Annex B (page 2 of 3)

2005/06	2004/05	2003/04	2002/03	2001/02	2000/01	1999/00-	1998/99	1997/98
HK\$'000	HK\$'000	HK\$000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	нк\$000
386,814	218,424	219,492	242,719	140,738	(41,414)	(85,718)	(163,916)	(471,935)
177,579	167,068	146,833	137,092	130,448	124,187	116,318	110,550	114,227
56,532	58,538	30,239	28,825	26,350	24,231	22,377	226,958	207,847
							,	
119,655	129,833	145,514	-			-	-	• .
(5,423)	5,161	10,418		•		•	-	-
661	517	614	-	_	•	-	-	-
250	251	250	-		-	-	-	•
4,093	4,104	4,104			-		<u> </u>	
353,347	365,472	337,972	165,917	156,798	[48,418	138,695	337,508	322,074
740,161	583,896	557,464	408,636	297,536	107,004	52,977	173,592	(149,861)
(38)		(212)	(123)	(500)	(586)	(1,472)	(1,828)	(1,037)
(9,665)	(9,190)	(1.393)	(1,468)	(4,243)	(3,211)	(2,993)	(13,170)	(16,052)
(79,922)	(114,826)	(154,249)		<u> </u>	•			
(89,625)	(124,016)	(155,854)	(1,591)	(4,743)	(3,797)	(4,465)	(14,998)	(17,089)
	-	-	-		<u>.</u>			(25,000)
650,536	459,880	401,610	407,045	292,793	103,207	48,512	158,594	(191,950)
1,455,000	1,190,000	880,000	794,000	713,000	506,000	253,000	201,000	154,000
1.881,000	1,570,000	1,202,000	1,106,000	1,016,000	768,000	354,000	297,000	242,000
2,039,000	1,711,000	1,321,000	1,221,000	1,128,000	865,000	354,000	297,000	242,000



		2005/06	2004/05	2003/04
Interest Expenses after refinancing		HK\$'000	HK\$'000	HK\$'00
(Pursuant to Clause 12F(a) and (d) of the Project Agreement)				
Actual bank interest payable already deducted from the Operating Account	а	119,655	129,833	145,5
Actual hedging cost/benefit already deducted from the Operating Account	b	(5,423)	-	10,4
	c=q+b	114,232	134,994	155,9
Notional weighted average loan outstanding under 1993 loan facility	d	1,489,070	2,202,956	2,852,7
Actual weighted average loan outstanding under 2002 loan facility	e	2,270,490	2,704,636	2,979,7
Bank interest payable and hedging cost/benefit adjusted by the notional				
weighted average loan outstanding under 1993 loan facility	f=c*(d/e)	74,918	109,954	149,2
Actual commitment fee already deducted from the Operating Account	g	661	517	6
Actual agency fee already deducted from the Operating Account	ĥ	250	251	2
Actual other financial expense already deducted from the Operating Account	i			
Amortization of actual front-end fee and other costs of refinancing capitalized already deducted from the Operating Account				-
and a standard trotal are operating Account	j	4,093	4,104	4,1
	k=sum of (f to j)	79,922	114,826	154,2
Actual bank interest payable already deducted from the Operating Account	я	119,655	129,833	145,5
Notional weighted average loss outstanding under 1993 loan facility	đ	1,489,070	2,202,956	2,852,7
Actual weighted average loan outstanding under 2002 loan facility	ć	2,270,490	2,704.636	2,979,7
Actual weighted average HIBOR plus margin payable				
under 1993 loan facility  Actual weighted average interest rate (i.e. HIBOR plus interest margin)	I	6.00%	5.51%	5.5
payable under 2002 loan facility				
( ) and a sour latiney	m	5.27%	4.80%	4.8
		0.77%	0.79%	0.8
Notional bank interest payable for 1993 loan facility	n≔*(d/e)*(i/m)	89,344	121,464	157,3
Actual hedging cost/benefit already deducted from the Operating Account	ъ	(5,423)	5,161	10,4
Notional weighted average loan outstanding under 1993 loan facility	đ	1 450 670	0.000.000	
Actual weighted average loan outstanding under 2002 loan facility	ė	1,489,070 2,270,490	2,202,956 2,704,636	2,852,7( 2,979,79
Notional hedging cost/benefit for 1993 loan facility	o=b*(d/e)	(3,557)	4,204	9,97
Commitment fee as per 1993 loan facility	_	(-12-1)	.,	,,,,
Financial fee as per 1993 loan facility	p C		-	-
Security fee as per 1993 loan facility	q r	1,560	1,560	1,43
·	r s≂n+o+p+q+r	192 87,539	192 127,420	168,92
erest Expense after refinancing for the purpose	- •		22.1.23	100,72
of Net Revenue determination	the lower of k or s	79,922	114,826	154,24
		17,724	117,040	134,24

## Net Revenue Statement 2003/04

#### WESTERN HARBOUR TUNNEL COMPANY LIMITED

#### NET REVENUE STATEMENT FOR THE YEAR ENDED 31ST JULY 2004

	2004 HK\$'000	2003 HK\$'000
Net operating profit for the year	223,771	158,902
Add: Depreciation Disallowed interest	146,576 30,238	137,042 <b>29,</b> 744
	400,585	325,688
Less: Disallowed income Asset replacements	(11) (944)	(114) (479)
	(955)	(593)
	399,630	325,095
Other adjustments	58	(51)
Net revenue for the year	399,688	325,044

Director

V.14.

Director

#### WESTERN HARBOUR TUNNEL COMPANY LIMITED

# ADJUSTED NET REVENUE STATEMENT FOR THE YEAR ENDED 31ST JULY 2004

	2004 HK\$'000	2003 HK\$'000
Net revenue for the year	399,688	325,044
Add: Actual Interest Expenses payable by the Franchisee in accordance with the Facilities Agreement dated 16th August 2002 and already deducted from the Operating Account Bank interest payable Hedging cost/benefit Commitment fee Agency fee Amortisation of refinancing costs capitalised	41,343 78,391 832 250 4,164 124,980	73,482 72,566 443 229 3,804 150,524
Adjusted net revenue before Interest Expenses	524,668	475,568
Less: Interest Expenses after refinancing (Appendix)	(124,294)	(150,524)
Adjusted net revenue for the year	400,374	325,044

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Director

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#### WESTERN HARBOUR TUNNEL COMPANY LIMITED

#### Appendix

WESTERN HARBOUR TUNNEL COMPANY LIMITED			- POLITICA
INTEREST EXPENSE AFTER REFINANCING FOR THE YEAR ENDED 31ST JULY 2004			
	Note	2004 HK\$'000	2003 HK\$'000
Actual bank interest payable already deducted from the Operating Account	4		
Actual hedging cost/benefit already deducted from the Operating Account	1	41,343	73,482
Operating Account	1	78,391	72,566
		119,734	146,048
Notional weighted average loan outstanding under 1993 loan facility Notional weighted average loan outstanding under 1993 loan facility subject to no greater than actual weighted average loan outstanding under 2002 loan	<b>2</b>	2,852,708	3,429,047
facility Actual weighted average loan outstanding under 2002	4	2,852,708	3,205,562
loan facility	3	2,869,146	3,205,562
Bank interest payable and hedging cost/benefit adjusted by the notional weighted average loan outstanding under 1993 loan facility subject to no greater than actual weighted average loan outstanding under 2002 loan facility  Actual charges already deducted from the Operating	5	119,048	146,048
Commitment fee	6	832	445
Agency fee Other financial expense	6	250	443 229
Amortisation of refinancing costs capitalised	ő	4,164	3,804
		124,294	150,524
Actual bank interest payable already deducted from the Operating Account Notional weighted average loan outstanding under	1	41,343	73,482
1993 loan facility Actual weighted average loan outstanding under 2002	2	2,852,708	3,429,047
loan facility	3	2,869,146	3,205,562
Actual weighted average HIBOR plus margin payable under 1993 loan facility Actual weighted average interest rate (i.e. HIBOR plus interest margin) average interest rate.	8	2.0710%	3.1054%
interest margin) payable under 2002 loan facility	7	1.4410%	2.4754%
Notional bank interest payable for 1993 loan facility		59,078	98,610
Actual hedging cost/benefit already deducted from the Operating Account Notional weighted average loan outstanding under	1	78,391	72,566
1993 loan facility Actual weighted average loan outstanding under 2002	2	2,852,708	3,429,047
loan facility	3	2,869,146	3,205,562
Notional hedging cost/benefit for 1993 loan facility Financial fee under the 1993 loan facility Security fee under the 1993 loan facility	9 10	77,942 1,444 195	77,625 1,158 181
		79,581	78,964
		138,659	177,574
Interest Expenses after refinancing for the purpose of Net Revenue determination		124,294	150,524
		147,434 	100,524

## Net Revenue Statement 2002/03

#### WESTERN HARBOUR TUNNEL COMPANY LIMITED

#### NET REVENUE STATEMENT FOR THE YEAR ENDED 31ST JULY 2003

	2003 HK\$'000	2002 HK\$'000
Net operating profit	158,902	145,173
Add:		
Depreciation Disallowed interest	137,042 29,744	129,802 25,963
•	325,688	300,938
Less:		
Disallowed income	(114)	(205)
Asset replacements	(479)	(1,200)
	325,095	299,533
Other adjustments	(51)	(128)
Net revenue for the year	325,044	299,405
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Director

# WESTERN HARBOUR TUNNEL COMPANY LIMITED

### ADJUSTED NET REVENUE STATEMENT FOR THE YEAR ENDED 31ST JULY 2003

•	HK\$,000
Net revenue for the year	325,044
Add: Actual Interest Expense payable by the Franchisee in accordance with the Facilities Agreement dated 16th August 2002 and already deducted from the Operating Account (for the period 28/8/2002 to 31/7/2003)  Bank interest payable Hedging cost/benefit Commitment fee Agency fee Amortisation of front-end fee and other costs of refinancing capitalised	73,482 72,566 443 229 3,804 150,524
Adjusted net revenue before Interest Expense	475,568
Less: Interest Expense after refinancing (Appendix)	(150,524)
Adjusted net revenue for the year	325,044

Clowar Horre

Director

Director

#### APPENDIX

## WESTERN HARBOUR TUNNEL COMPANY LIMITED

# INTEREST EXPENSE AFTER REFINANCING FOR THE YEAR ENDED 31ST JULY 2003

	Note	HK.\$'000	HK\$'000
Actual bank interest payable already deducted from the			
Operating Account Actual hedging cost/benefit already deducted from the	1	73,482	
Operating Account	1	72,566	
		146,048	
		*	
Notional weighted average loan outstanding under 1993 loan facility	2	3,429,047	
Notional weighted average loan outstanding under 1993 loan facility subject to no greater than actual weighted average		J,-12J,047	
loan outstanding under 2002 loan facility	4	3,205,562	
Actual weighted average loan outstanding under 2002 loan facility	3.	3,205,562	
Bank interest payable and hedging cost/benefit adjusted by			
the notional weighted average loan outstanding under 1993 loan facility subject to no greater than actual weighted			
average loan outstanding under 2002 loan facility Actual charges already deducted from the Operating Account	5		146,048
Commitment fee	6		443
Agency fee Other financial expense	6		229
Amortisation of actual front-end fee and other costs of refinancing capitalised	6		2.004
			3,804
			.150,524
Actual bank interest payable already deducted from the			
Operating Account Notional weighted average loan outstanding under 1993	1	73,482	•
loan facility	2	3,429,047	•
Actual weighted average loan outstanding under 2002 loan facility	3	3,205,562	
Actual weighted average HIBOR plus margin payable under			
1993 loan facility Actual weighted average interest rate (i.e. HIBOR plus	8	3.1054%	
interest margin) payable under 2002 loan facility	7	2.4754%	
Notional bank interest payable for 1993 loan facility			98,610
Actual hedging cost/benefit already deducted from the			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Operating Account Notional weighted average loan outstanding under 1993	1	72,566	
loan facility	2	3,429,047	•
Actual weighted average loan outstanding under 2002 loan facility	3	3,205,562	
Notional hedging cost/benefit for 1993 loan facility			77 (05
Commitment fee as per 1993 loan facility	_	:	77,625
Financial fee under the 1993 loan facility Security fee under the 1993 loan facility	9 10	•	1,158 181
			177,574
Interest Expense after refinancing for the purpose of			1//,J/4
Net Revenue determination			150,524
1		*	

#### Net Revenue Statement 2001/02

### WESTERN HARBOUR TUNNEL COMPANY LIMITED

NET REVENUE STATEMENT FOR THE YEAR ENDED 31ST JULY 2002

	2002 HK\$'000	2001 HK\$'000
Net operating profit	145,173	26,728
Add: Depreciation	129,802	123,428
Disallowed interest	25,963	23,513
a second design and the second	300,938	173,669
Less: Disallowed income	(205)	(718)
Asset replacements	(1,200)	. (608)
	299,533	172,343
Other adjustments	(128)	(144)
Adjusted net revenue for the year	299,405	172,199
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Director (

Director

#### Net Revenue Statement 2000/01

#### WESTERN HARBOUR TUNNEL COMPANY LIMITED

#### NET REVENUE STATEMENT FOR THE YEAR ENDED 31ST JULY 2001

	2001 HK\$*000	2000 HK\$'000
Net operating profit/(loss)	26,728	(77,694)
Add: Depreciation	123,428	115,955
Disallowed interest	23,513	22,150
	173,669	60,411
Less: Disallowed income	(718)	(651)
Asset replacements	(608)	(915)
	172,343	58,845
Other adjustments	(144)	13
Adjusted net revenue for the year	172,199	58,858
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John Hoose

Director

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#### Net Revenue Statement 1999/2000

#### WESTERN HARBOUR TUNNEL COMPANY LIMITED

#### NET REVENUE STATEMENT FOR THE YEAR ENDED 31ST JULY 2000

•	2000 HK\$*000	1999 HK <b>\$</b> '000
Net operating loss	(77,694)	(178,783)
Add: Depreciation	115,955	108,448
Disallowed interest	22,150	20,041
	60,411	(50,294)
Less: Disallowed income	(651)	(817)
Asset replacements	(915)	(1,212)
	58,845	(52,323)
Other adjustments	13	(16)
Adjusted net revenue/(deficif) for the year	58,858	(52,339)

Cloudy Moore

Director

Director

#### Net Revenue Statement 1998/99

### WESTERN HARBOUR TUNNEL COMPANY LIMITED

NET REVENUE STATEMENT FOR THE YEAR ENDED 31ST JULY 1999

	1999 HK <b>\$</b> '000	1998 HK <b>\$'</b> 000
NET OPERATING LOSS	(178,783)	(424,920)
ADD: DEPRECIATION	108,448	101,219
DISALLOWED INTEREST	20,041	119,624
	(50,294)	(204,077)
LESS: DISALLOWED INCOME	(817)	(1,154)
ASSET REPLACEMENTS	(1,212)	(1,337)
	(52,323)	(206,568)
OTHER ADJUSTMENTS	(16)	(1,522)
ADJUSTED NET DEFICIT FOR THE YEAR	(52,339)	(208,090)
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Director

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#### Net Revenue Statement 1997/98

WESTERN HARBOUR TUNNEL COMPANY LIMITED

NET REVENUE STATEMENT FOR THE YEAR ENDED 31ST JULY 1998

	1998. HK\$*000
NET OPERATING LOSS	(424,920)
ADD: DEPRECIATION	101,219
DISALLOWED INTEREST	119,624
	(204,077)
LESS: DISALLOWED INCOME	(1,154)
ASSET REPLACEMENTS	(1,337)
	(206,568)
OTHER ADJUSTMENTS	(1,522)
ADJUSTED NET DEFICIT FOR THE YEAR	(208,090)

Director

Director