



December 12, 2011

Bills Committee on Competition Bill  
Legislative Council  
1 Legislative Council Road,  
Central, Hong Kong

To whom it may concern,

**Recommend HKTDC to be exceptional in Competition Law**

We, Jointek Fine Wines Limited, established in 1990's, has over 20 years' experience in the hospitality industry and is one of the leading importers of international wine brands in both Hong Kong and China.

As HKTDC is a non-profit making organization, providing the platform and opportunity for SMEs like us to reach the oversea buyers and potential investors by its hardware and software. For examples, by hosting the different sector exhibition, providing the databanks for both suppliers and buyers. We do think the competition law will be against the purpose of HKTDC. The foundation of HKTDC is helping the local SMEs to connect with the world, supporting them in marketing both inside and outside Hong Kong.

We afraid under the Competition Law, HKTDC will be difficult to provide the existing service and not able to benefiting the local SMEs anymore. Firstly, HKTDC will be difficult to compete in the international exhibition industry, which means they may no longer to provide different sectors exhibition; they may need to raise the exhibition fee for the local SMEs, as we now having the lower fee than the oversea exhibitors; and as well as they may using the databank for commercial value use.

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We strongly disagree with listing HKTDC in Competition Law, as Competition Law should be focus on the enterprise other than non-profit making organization. The HKTDC is set up by law to implement the government policy to promote trade and it has been proven effective and successful in helping SMEs. As HKTDC already be one of the Success Model, we don't think it's a good way to change.

Yours faithfully,



Franco Yeung  
Marketing Director