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Panel on Commerce and Industry

Meeting on 21 December 2010

Updated background brief on the development of convention and exhibition industry in Hong Kong

Purpose

This paper provides the background to the development of convention and exhibition industry in Hong Kong and an update on the concerns raised by Members on the subject in previous discussions.

Background

- 2. The convention and exhibition industry plays a key role in maintaining Hong Kong's leading position as an international business centre. The hosting of conventions and exhibitions can bring about significant direct economic benefits to the local economy in relation to the employment for the exhibition industry as well as other service industries and supporting sectors, such as aviation, hotels, food and beverage, retail, booth design and construction as well as logistics.
- 3. The successful hosting of the Sixth Ministerial Conference of the World Trade Organization in December 2005 and the ITU TELECOM WORLD 2006 in December 2006 have demonstrated Hong Kong's capability of hosting mega international functions. During the Chief Executive's visit to Beijing in December 2006, the Central Government has re-affirmed Hong Kong's position as a centre for international conventions and exhibitions for the country, and agreed that close co-operation between the Ministry of Foreign Affairs and the Government of the Hong Kong Special

Administrative Region be maintained to facilitate large-scale international conventions and exhibitions to come to Hong Kong. In order to brand build Hong Kong as an international convention and exhibition centre, strategic investments have been made by the Government to strengthen the hardware infrastructure such as the development of AsiaWorld-Expo (AWE) where the ITU TELECOM WORLD 2006 was staged. Policy support has also been given for the Hong Kong Convention and Exhibition Centre (HKCEC) Atrium Link Extension (ALE) project. The ALE project, which has boosted HKCEC's total dedicated exhibition space by 42% (from 46 600 to 66 000 square metres), was completed in early April 2009. To meet the growth in demand for exhibition and conference space in the longer term, discussion is underway for an early commencement of the AWE Phase 2 expansion project which will increase AWE's total exhibition space from 66 000 to 100 000 square metres.

4. On the software infrastructure, Hong Kong has competitive advantages in areas such as its meticulous professional service, security, efficient transport network and business friendly environment. In particular, the protection of intellectual property rights, an advantage which is yet to be matched by many competitors, also helps attract exhibitors to exhibit their high-end products in Hong Kong. In view of the increasing regional competition and the rise in the number of exhibition facilities in the neighbouring regions, the Government is monitoring closely demand for exhibition infrastructure and is taking appropriate measures to enhance Hong Kong's advantages, as well as strengthening and promoting its position, as an international convention and exhibition centre.

Previous discussions

Panel on Commerce and Industry

- 5. The Panel on Commerce and Industry (the Panel) followed up closely the provision of convention and exhibition facilities in Hong Kong, to ensure that the capacity of local facilities stayed ahead of the industry demand, with a view to maintaining Hong Kong's leading position as an international convention and exhibition centre.
- 6. At the Panel meeting on 20 April 2010, members met with representatives of trade associations, concern groups, political parties, small and medium enterprises and scholars to gauge their views on the development of convention and exhibition industry. Some deputations opined that the Administration should consolidate Hong Kong's position as the capital of MICE industry (Meetings, Incentive Travels, Conventions and

Exhibitions) and upgrade Hong Kong's MICE software and hardware in terms of venues, transport facilities, hotels, infrastructure, information services and the training of professionals. Some other deputations opined that the Administration should allow more competitors into the MICE market for the benefit of Hong Kong in the long run. Whilst the majority of deputations expressed support for the phase 3 expansion of HKCEC, some other deputations opined that as AWE had only developed up to about 70 000 square metres of the exhibition space, there was still room for further development of AWE before the expansion of HKCEC. They also expressed concern about the plan to take over the land currently occupied by public amenities such as the Wan Chai Sports Ground for the development of As regards the role and functions of Hong Kong Trade phase 3. Development Council (HKTDC), some deputations generally recognized the contribution of HKTDC to the development of Hong Kong's exhibition and Some other deputations held opposing views that convention industry. HKTDC had dominated the exhibition and convention market and competed for profits with private enterprises.

- 7. The Administration noted the views and concerns expressed by the deputations and advised that the Government had not yet decided on the development of Phase 3 expansion of HKCEC. It was still examining the feasibility of the project and would conduct a public consultation at an appropriate time when there was a concrete proposal.
- 8. Some Panel members opined that in order for Hong Kong to stay internationally competitive in the MICE industry, it was necessary to tackle the internal unhealthy competition between HKCEC and AWE which was not at present fully utilized. Some members considered that as both HKCEC and AWE were Government-funded and that HKCEC had been so well-developed, it was time for the Government to provide more support to AWE. Nevertheless, some members expressed disagreement that HKCEC should be restrained from expanding for the benefit of AWE, and opined that both venues should be developed in order to let the market grow larger to achieve a win-win situation. At the Panel's request, HKTDC agreed to step up communication and co-operation with AWE and fair organizers in the private sector with a view to exploring the possibility of organizing more The Administration would report the progress of the trade shows at AWE. matter to the Panel in six months' time.

Council questions

9. At the Council meetings on 18 March, 4 November, 2 December 2009 and 5 May 2010, Members raised questions on trade fairs organized by HKTDC, the utilization of convention and exhibition facilities, the Phase 3

development plan of HKCEC, and the development of the convention and exhibition industry.

10. At the special meetings of the Finance Committee held on 22 and 23 March 2010, some Members expressed concern that while HKTDC received government subvention on an annual basis, the organization was not subject to audit examination, including value-for-money (VFM) audits, of the Audit They urged the Administration to consider subjecting to the Commission. VFM audits of the Audit Commission by making it a condition of government's subvention for HKTDC in 2010-11 and in future years to enhance transparency and public accountability. The Administration has provided a written response that HKTDC has already in place a robust internal audit mechanism, but is prepared to consider institutionalizing a system within the organization on VFM audits for reporting to the Council of Information concerning these audits will be included in the HKTDC. HKTDC annual report which is tabled at the Legislative Council every year.

Latest position

11. The Administration will update the Panel on 21 December 2010 on the latest development of the exhibition industry in Hong Kong.

Relevant papers

Question on "Trade Fairs Organized by Hong Kong Trade Development Council" raised by Hon Mrs Regina IP at the Council meeting on 18 March 2009

http://www.legco.gov.hk/yr08-09/english/counmtg/hansard/cm0318-translate-e.pdf

Question on "Proposed Phase 3 development plan of the Hong Kong Convention and Exhibition Centre" raised by Hon Tanya CHAN at the Council meeting on 4 November 2009

http://www.legco.gov.hk/yr09-10/english/counmtg/hansard/cm1104-translate-e.pdf

Question on "Utilization of convention and exhibition facilities" raised by Hon IP Kwok-him at the Council meeting on 2 December 2009

http://www.legco.gov.hk/yr09-10/english/counmtg/hansard/cm1202-translate-e.pdf

<u>Information paper provided by the Administration for the Commerce and Industry Panel meeting on 20 April 2010</u>

http://www.legco.gov.hk/yr09-10/english/panels/ci/papers/ci0420cb1-1601-5-e.pdf

Background brief prepared by the Legislative Council Secretariat for the Commerce and Industry Panel meeting on 20 April 2010

http://www.legco.gov.hk/yr09-10/english/panels/ci/papers/ci0420cb1-1601-6-e.pdf

Minutes of the Commerce and Industry Panel meeting on 20 April 2010 http://www.legco.gov.hk/yr09-10/english/panels/ci/minutes/ci20100420.pdf

Question on "development of the convention and exhibition industry" raised by Hon Ronny TONG Ka-wah at the Council meeting on 5 May 2010 http://www.legco.gov.hk/yr09-10/english/counmtg/hansard/cm0505-translate-e.pdf

Follow-up paper provided by the Administration for the Finance Committee special meetings on 22 and 23 March 2010 http://www.legco.gov.hk/yr09-10/english/fc/fc/papers/fc0322fc-92-e.pdf

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