# LEGISLATIVE COUNCIL BRIEF 

Post Office Ordinance
(Chapter 98)

## REVISION OF POSTAGE RATES AND MISCELLANEOUS POSTAL FEES AND CHARGES

## INTRODUCTION

At the meeting of the Executive Council on 9 July 2013, the Council ADVISED and the Chief Executive ORDERED that the Post Office (Amendment) Regulation 2013, at Annex A, should be made under section 3 of the Post Office Ordinance (Cap. 98) to increase the following fees under the Post Office Regulations (Cap. 98A) with effect from 1 December 2013 to broadly recover the cumulative inflation ${ }^{1}$ since the respective last adjustments up to end December 2012: postal box/bag rental fees, fees for redirection of postal packets, registration and compulsory registration fees, and recorded delivery fee.
2. Apart from adjusting the postal fees under Cap. 98A, the Postmaster General (PMG) will also increase the following principal postage rates with effect from 1 October 2013 to broadly recover the cumulative inflation since the respective last adjustments up to end December 2012: Local Mail (Letters and Packets), Bulk Local Mail, Local Parcels, Air Mail (Letters and Packets), Bulk Air Mail, Surface Mail (Letters and Packets) and Surface Bulk Bag.

## JUSTIFICATIONS

3. The Post Office Trading Fund (POTF) is required by law to operate on a self-financing basis and to achieve a reasonable return on the fixed assets employed. Due to escalating operating costs and since most of the principal postages and a number of postal fees under Cap. $98 \mathrm{~A}^{2}$ have not been adjusted

[^0]for more than 10 years, the POTF's financial performance has been deteriorating since 2007-08 and it started to incur an operating loss in 2011-12. The POTF will not be financially viable in the medium term ${ }^{3}$ if timely adjustments are not made to the principal postage rates and some of the postal fees under Cap. 98A. The factors which have been taken into account are outlined in paragraphs 4 to 10 below.

## (a) Increase in Operating Costs

4. Despite that the overall increase in mail traffic has led to a $22 \%$ increase in the POTF's operating revenue during the past five years from $\$ 4,115$ million in 2006-07 to $\$ 5,014$ million in 2011-12, this was insufficient to offset the escalating operating costs, which recorded an increase of $38 \%$ during the same period from $\$ 3,668$ million in 2006-07 to $\$ 5,064$ million in 2011-12. The major cost components pertinent to the operation of the POTF, namely staff costs, air conveyance costs and terminal dues payments ${ }^{4}$, have increased notably. For instance, during the five-year period from 2006-07 to 2011-12, after netting off the impact of traffic changes, staff costs have increased by 19\%, air conveyance costs by $23 \%$ and terminal dues by $14 \%$. Moreover, the restrictions of the civil service system ${ }^{5}$ and the POTF's obligation to provide universal postal services despite the relentless trend of e-substitution constrain the POTF's flexibility in controlling costs. In 2011-12, civil service staff costs, air conveyance costs and terminal dues payments accounted for some $80 \%$ of the POTF's total operating costs. With the expected continued increase in these costs in the coming five years, the POTF's financial performance would rapidly deteriorate if timely adjustments are not made to the principal postage rates and some of the postal fees under Cap. 98A (see paragraph 10).

## (b) Cumulative Inflation since the Last Adjustment Exercises

5. In moving the resolution for establishing the POTF in July 1995, the Administration undertook that in order to achieve our postal policy objective of providing an efficient and reliable postal service at reasonable and affordable prices to all users, future postage rate increases would be kept broadly in line with inflation. Most of the principal postage rates have however not been adjusted for more than 10 years, whilst some postal fees under Cap. 98A have

[^1]not been adjusted since the POTF was established on 1 August 1995. The cumulative inflation since the last adjustment of the various principal postages and postal fees under Cap. 98A is summarised below -

|  | Date of Last Adjustment | Cumulative Inflation since Last Adjustment up to end December 2012 |
| :---: | :---: | :---: |
| Principal Postages |  |  |
| Local Mail (Letters and Packets) | April 2002 | 22\% |
| Bulk Local Mail | April 2002 | 22\% |
| Local Parcels | September 1996 | 16\% |
| Air Mail (Letters and Packets) | April 2002 | 22\% |
| Bulk Air Mail | November 2002 | 24\% |
| Surface Mail (Letters and Packets) | April 2002 | 22\% |
| Surface Bulk Bag | August 2006 | 22\% |
| Postal Fees under Cap. 98A |  |  |
| Postal box/bag rental, redirection of postal packets, registration and compulsory registration fees | June 1995 | 25\% |
| Recorded delivery fee | March 1997 (introduction of the service) | 13\% |

(c) Cross-subsidisation among Postal Services
6. At present, Local Mail (Letters and Packets), Bulk Local Mail, Local Parcels, Air Mail (Letters and Packets), Bulk Air Mail, Surface Mail (Letters and Packets), Surface Parcels, Surface Bulk Bag, and various postal services provided under Cap. 98A are operating at a loss. They are subsidised by revenue generated by Air Parcels, competitive mail services such as Speedpost and other non-mail services like philatelic services. In anticipation of an increase in air conveyance costs and terminal dues, the margins of currently profitable services such as Air Parcels and Speedpost provided by the POTF will be further squeezed and cross-subsidisation will become increasingly untenable.
7. The payment system under the Universal Postal Union (UPU) for the delivery of international mail has accentuated the need to reduce cross-subsidisation. Following the resolution of the UPU in October 2012, payments to the major destination postal administrations for international mail from Hong Kong will increase significantly, up to 6\% a year starting from 2014, and will hence aggravate the loss incurred by Air Mail. On the other hand, payments from other postal administrations for international mail to Hong Kong are based on our low local postage rates. Moreover, the low local postage rates have encouraged consolidators to recruit overseas mails and post them directly at our local post offices for delivery to local recipients, thus
increasing the loss of Local Mail. There is thus a need to increase the postages of Air Mail and Surface Mail as well as Local Mail to better reflect the costs in service provision.
(d) Cost Saving, Productivity Improvement and Revenue Generation Measures
8. In the face of the challenges explained above, the POTF has put in sustained efforts in implementing various cost-saving and productivity enhancement measures and exploring new sources of revenue. On cost control, the POTF has continued its efforts to contain air conveyance costs by, amongst others, reviewing the specifications of tender invitation for air conveyance service in order to encourage more competition. It has also been negotiating bilateral agreements with other postal administrations with a view to reducing terminal dues payments. The POTF has also implemented a number of productivity improvement measures, e.g. the new Mechanised Letter Sorting System since June 2009. To enhance operational efficiency, the POTF is also pursuing a number of capital investment projects, including the amalgamation of the International Mail Centre and the General Post Office Sorting Office into the new Central Mail Centre and the setting up of the Integrated Postal Services System for automating counter operations and streamlining back end support functions. The productivity of the POTF ${ }^{6}$ has increased by $14.6 \%$ over the past ten years.
9. At the same time, the POTF has endeavoured to partially offset the increase in operating costs by revenue generated from new and enhanced services developed in response to customer needs, e.g. providing services targeting internet traders, launching customised delivery services, making better use of surplus space in branch offices, enhancing direct mail services and revitalising the philatelic market. Furthermore, the POTF has periodically increased the postage rates under the PMG's authority, e.g. postage rates for competitive services such as Speedpost, in order to improve cost recovery and product profitability.
(e) Projected deteriorating financial performance of the POTF
10. Despite the above efforts, in 2011-12, the POTF had an operating loss of $\$ 50$ million. The projected operating loss for 2012-13 is around $\$ 110$ million ${ }^{7}$. Although the above efforts in cost saving, productivity enhancement and revenue generation will no doubt continue, it is anticipated that the POTF will still incur substantial operating loss in the coming five years if timely

[^2]adjustments are not made to the principal postage rates and some of the postal fees under Cap. 98A, resulting in a complete depletion of the reserve ( $\$ 1,805$ million as at 31 March 2012) after 2015-16.

## Revision of Principal Postages and Postal Fees

11. To achieve operating break-even in 2013-14, the POTF has to increase the relevant principal postage rates and postal fees under Cap. 98A by as much as $40 \%$. However, taking into account the projected POTF's financial position with its cost saving and revenue generation measures, as well as the prevailing economic conditions and business environment, and public affordability, we consider that it would be more appropriate to increase the relevant principal postage rates and postal fees under Cap. 98A in 2013-14 to only broadly recover the cumulative inflation since the respective last adjustments, which ranges from $13 \%$ to $25 \%$ as set out in the ensuing paragraphs.

## Principal Postages

12. The PMG will increase the following principal postage rates with effect from 1 October 2013 to broadly recover the cumulative inflation since the respective last adjustments up to end December 2012 -
(i) the postage rates for Local Mail (Letters and Packets) and Bulk Local Mail be increased by $22 \%$ to broadly recover the cumulative inflation since the last adjustment in April 2002 (the revised rates tables are at Annex B);
(ii) the postage rates for Local Parcels be increased by $16 \%$ to broadly recover the cumulative inflation since the last adjustment in September 1996 (the revised rates table at Annex C);
(iii) the postage rates for Air Mail (Letters and Packets) and Surface Mail (Letters and Packets) be increased by 22\% to broadly recover the cumulative inflation since the last adjustment in April 2002 (the revised rates tables at Annex D and Annex E);
(iv) the postage rates for Bulk Air Mail be increased by $24 \%$ to broadly recover the cumulative inflation since the last adjustment in November 2002 (the revised rates table at Annex F); and
(v) the postage rates of Surface Bulk Bag be increased by $22 \%$ to broadly recover the cumulative inflation since the last adjustment in August 2006 (the revised rates table at Annex G).

## Postal fees under Cap. 98A

13. We propose to increase the following postal fees under Cap. 98A with effect from 1 December 2013 to broadly recover the cumulative inflation since the respective last adjustments up to end December 2012 -
(i) postal box/bag rental fees under Regulation 13(1) and fees for redirection of postal packets under Regulation 32 be increased by $25 \%$ to broadly recover the cumulative inflation since the last adjustment in June 1995 (the revised rates tables at Annex H);
(ii) the registration fee under Regulation 16(1) and the compulsory registration fee ${ }^{8}$ under Regulation 17 be increased by $19 \%$ to broadly recover the cumulative inflation since the last adjustment in June 1995 whilst taking into account the "guideline maximum amount" set by the UPU ${ }^{9}$ (the revised rates table at Annex I); and
(iii) the recorded delivery fee for postal packets under Regulation $16 \mathrm{~A}(1)$ be increased by $13 \%$ to broadly recover the cumulative inflation since its introduction in March 1997 (the revised rates table at Annex J).
14. For illustration purpose, the following table sets out the current and new rates of selected items -

| Category | Item | Current | New |
| :--- | :---: | :---: | :---: |
| Principal postages | 30g or below | $\$ 1.4$ | $\$ 1.7$ |
| Local Mail (Letters and <br> Packets) | Economy standard mail of 30g <br> or below | $\$ 1.25$ | $\$ 1.52$ |
| Bulk Local Mail | 3 kg | $\$ 47$ | $\$ 55$ |
| Local Parcels | 20g or below (letter) <br> Air Mail (Letters and Packets) <br> To the Mainland/Zone 1 such <br> as Singapore | $\$ 2.4$ | $\$ 2.9$ |
| Bulk Air Mail | To Zone 2 such as UK | $\$ 3.0$ | $\$ 3.7$ |

[^3]| Category | Item | Current | New |
| :---: | :---: | :---: | :---: |
|  | To Zone 1 such as Singapore <br> To Zone 2 such as UK | $\begin{aligned} & \hline \$ 1.7 \\ & \$ 2.3 \end{aligned}$ | $\begin{aligned} & \hline \$ 2.1 \\ & \$ 2.9 \end{aligned}$ |
| Surface Mail (Letters and Packets) | 20 g or below (letter) To the Mainland <br> To Zone 1 such as Singapore To Zone 2 such as UK | $\begin{aligned} & \$ 1.8 \\ & \$ 2.3 \\ & \$ 2.9 \end{aligned}$ | $\begin{aligned} & \$ 2.2 \\ & \$ 2.8 \\ & \$ 3.5 \end{aligned}$ |
| Surface Bulk Bag | 1 kg <br> To Zone 1 such as Singapore To Zone 2 such as UK Additional rate per item | $\begin{aligned} & \$ 31 \\ & \$ 33 \\ & \$ 0.8 \end{aligned}$ | $\begin{aligned} & \$ 38 \\ & \$ 40 \\ & \$ 1.0 \end{aligned}$ |
| Postal fees under Cap. 98A |  |  |  |
| Postal box/bag rental | Small box (annual fee) (Kowloon Central Post Office) | \$320 | \$400 |
| Redirection of a postal packet | Private user; first 3 months | \$100 | \$125 |
| Registration and compulsory registration of a postal packet | - | $\$ 13$ for registration; <br> \$26 for compulsory registration | $\$ 15.5$ for registration; <br> \$31 for compulsory registration |
| Recorded delivery of a postal packet | - | \$11 | \$12.5 |

15. The one-off increase in the principal postage rates and postal fees under Cap. 98A in 2013-14 would not be sufficient to ensure the longer term financial sustainability of the POTF. In fact, it is expected that the POTF will continue to incur an operating loss, but the balance of the reserve will stay at better levels. Whilst the POTF would continue efforts to reduce costs, enhance productivity and explore new sources of revenue, it is necessary for the POTF to periodically review and adjust the principal postage rates broadly in line with inflation, taking into account other relevant factors such as the POTF's financial position, the prevailing economic conditions and business environment, and the affordability of the public.

## One-off Concessionary Measure

16. To provide some time-limited relief to small and medium enterprises (SMEs), we will consider providing a rebate to local SMEs by way of a $5 \%$ discount for the first $\$ 3,000$ of stamps purchased or postage incurred by local SMEs during the initial three-month period from October to December 2013 immediately following the increase in the principal postage rates. Details will be announced by Hongkong Post later.

## LEGISLATIVE TIMETABLE

17. To effect the new postal fees under Cap. 98A, the legislative timetable will be -

Publication in the Gazette of the Post 4 October 2013<br>Office (Amendment) Regulation 2013

Tabling of the Post Office (Amendment) 9 October 2013 Regulation 2013

## FINANCIAL IMPLICATIONS

18. Increasing principal postage rates with effect from 1 October 2013 and increasing the postal fees under Cap. 98A with effect from 1 December 2013 will bring about additional recurrent operating revenue of around $\$ 340$ million in a full year.

## ECONOMIC AND PRODUCTIVITY IMPLICATIONS

19. The impact of the postage increase on the Composite Consumer Price Index is immaterial. Moreover, as expenses on postal services provided by the POTF only account for a very small fraction of the overall business costs, the increase in principal postage rates and the postal fees under Cap. 98A is not expected to cause undue hardship on most businesses ${ }^{10}$. For businesses particularly SMEs which rely relatively more on postal service, such as printing, publishing, advertising, merchandising, travel agency, wholesale and internet trading, the impact of the increase in postages on them could be larger. However, some of them may switch to electronic means depending on their business needs, and with the continued provision of discounted bulk posting services, there is a choice of service quality that best suits their business needs. The one-off concessionary measure for SMEs would provide some short-term relief. In general, even after the increase, the postage rates in Hong Kong will remain fairly low, compared with the postage rates in other places.
20. The increase in principal postage rates and the postal fees under Cap. 98A will help improve the POTF's financial position and enable the POTF to continue to implement productivity enhancement initiatives by drawing on its reserves.
[^4]
## OTHER IMPLICATIONS

21. The increase in principal postages and postal fees is in conformity with the Basic Law, including the provisions concerning human rights. It is estimated that it will lead to reduction in mail traffic, which may lessen the burden on the environment. The postages and postal fees increase has no staffing, sustainability and family implications, and will not affect the current binding effect of Cap. 98.

## PUBLIC CONSULTATION

22. We will brief the Legislative Council Panel on Economic Development on the principal postage rate and postal fee adjustments at its meeting on 22 July 2013.

## PUBLICITY

23. A press release will be issued on the postages and fees revision, and a spokesman of Hongkong Post will be assigned to answer media enquiries.

## BACKGROUND

24. Cap. 98 provides that the PMG may, subject to any direction of the Chief Executive in Council, determine the rates of postage to be charged on postal articles. Fees and charges under Cap. 98A are adjustable through amendment to the Regulations. As regards postages of competitive services (as opposed to traditional services), such as Speedpost, they are adjusted by the PMG from time to time.
25. The POTF was established by a resolution passed by the Legislative Council on 19 July 1995 under the Trading Funds Ordinance (Cap. 430), with the PMG as the general manager. It can retain the revenue generated from its business to cover the cost of service provision on a self-financing basis. Section 6 of Cap. 430 requires the general manager to manage a trading fund with the objectives of -
(i) providing an efficient and effective operation that meets an appropriate standard of service;
(ii) within a reasonable time, meeting expenses incurred in the provision of the government service and financing liabilities of the trading fund out of the income of the trading fund, taking one year with another; and
(iii) achieving a reasonable return, as determined by the Financial Secretary, on the fixed assets employed.
26. In response to the recommendation made by the Director of Audit in his Report No. 54 published in March 2010, the PMG agreed to submit a new package of proposals on postage rates revision taking into account all relevant factors including the POTF's financial position, the prevailing economic conditions, business environment and public sentiments.

## ENQUIRIES

27. Enquiries on this brief should be addressed to Miss Kathy Chan, Principal Assistant Secretary for Commerce and Economic Development (Tel: 2810 2958).

## Commerce and Economic Development Bureau 11 July 2013

## Post Office Ordinance <br> (Chapter 98)

## REVISION OF POSTAGE RATES AND MISCELLANEOUS POSTAL FEES AND CHARGES

## ANNEXES

Annex A - Post Office (Amendment) Regulation 2013
Annex B - Revised postage rates of Local Mail (Letters and Packets) and Bulk Local Mail

Annex C - Revised postage rates of Local Parcels
Annex D - Revised postage rates of Air Mail (Letters and Packets)
Annex E - Revised postage rates of Surface Mail (Letters and Packets)
Annex F - Revised postage rates of Bulk Air Mail
Annex G - Revised postage rates of Surface Bulk Bag
Annex H - Revised Postal Fees under the Post Office Regulations (Cap. 98A): Annual fees for letting private boxes or providing private bag service and fees for redirection of postal packets

Annex I - Revised Postal Fees under the Post Office Regulations (Cap. 98A): Registration fee and compulsory registration fee for postal packets

Annex J - Revised Postal Fees under the Post Office Regulations (Cap. 98A): Recorded delivery fee for postal packets

## Post Office (Amendment) Regulation 2013

(Made by the Chief Executive in Council under section 3 of the Post Office Ordinance (Cap. 98))

1. Commencement

This Regulation comes into operation on 1 December 2013.
2. Post Office Regulations amended

The Post Office Regulations (Cap. 98 sub. leg. A) are amended as set out in sections 3 to 7.
3. Regulation 13 amended
(1) Regulation 13(1)(a)-

Repeal
"650"
Substitute
"815".
(2) Regulation 13(1)(a)Repeal " 500 "

## Substitute

" 625 ".
(3) Regulation 13(1)(a)Repeal " 270 "

## Substitute

" 340 ".

Section 4
(4) Regulation 13(1)(b)-

Repeal
"320"
Substitute
" 400 ".
(5) Regulation 13(1)(b)Repeal "270"
Substitute
" 340 ".
(6) Regulation 13(1)(c)Repeal
" 320 "
Substitute
" 400 ".
(7) Regulation 13(1)(c)-

Repeal
"270" (wherever appearing)
Substitute
" 340 ".
4. Regulation 16 amended

Regulation 16(1)-
Repeal
"\$13"
Substitute
" $\$ 15.5$ ".
5. Regulation 16A amended

Regulation 16A(1)-
Repeal
"\$11"
Substitute
"\$12.5".
6. Regulation 17 amended

Regulation 17-
Repeal
"\$26"
Substitute
"\$31".
7. Regulation 32 amended
(1) Regulation 32(a)-

Repeal
" $\$ 100$ "
Substitute
" $\$ 125$ ".
(2) Regulation 32(a)-

Repeal
" $\$ 300$ "
Substitute
" $\$ 375$ ".
(3) Regulation 32(b)Repeal

Section 7

## Substitute

" $\$ 315$ ".
(4) Regulation 32(b)-

Repeal
"\$750"
Substitute
" $\$ 940$ "

## Explanatory Note

The purpose of this Regulation is to increase certain fees stated in, and chargeable under, the Post Office Regulations (Cap. 98 sub. leg. A). Those fees are-
(a) the annual fees for private boxes or private bag services;
(b) the registration fee for postal packets;
(c) the recorded delivery fee for postal packets;
(d) the compulsory registration fee for unregistered postal packets found to contain certain articles; and
(e) the fees for redirecting postal packets.

Revised postage rates of Local Mail (Letters and Packets) and Bulk Local Mail with effect from 1 October 2013

Local Mail (Letters \& Packets)

| Weight | Current <br> Postage <br> (\$) | New <br> Postage <br> (\$) |
| :---: | ---: | ---: |
| 30 g | 1.4 | 1.7 |
| 50 g | 2.2 | 2.7 |
| 100 g | 3.0 | 3.7 |
| 150 g | 3.7 | 4.5 |
| 200 g | 4.0 | 4.9 |
| 250 g | 4.4 | 5.4 |
| 500 g | 8.2 | 10.0 |
| 1 Kg | 16.4 | 20.0 |
| 2 Kg | 28.0 | 34.2 |

Local Mail (Letters \& Packets) Bulk Economy

| Class | Weight | Current <br> Postage <br> (\$) | New <br> Postage <br> (\$) |
| :--- | :---: | ---: | ---: |
| Standard | 30 g | 1.25 | 1.52 |
|  | 50 g | 1.84 | 2.26 |
| Non-Standard | 30 g | 1.29 | 1.57 |
|  | 50 g | 1.94 | 2.38 |
|  | 100 g | 2.52 | 3.11 |
|  | 150 g | 3.07 | 3.73 |
|  | 200 g | 3.32 | 4.07 |
|  | 250 g | 3.61 | 4.43 |
|  | 500 g | 6.90 | 8.41 |
|  | 1 Kg | 11.00 | 13.41 |
|  | 2 Kg | 22.00 | 26.87 |

Local Mail (Letters \& Packets) Bulk First Class - Standard

| Weight | Current <br> Postage <br> (\$) | New <br> Postage <br> (\$) |
| :--- | ---: | ---: |
| 30 g | 1.30 | 1.58 |
| 50 g | 2.00 | 2.45 |

## Revised postage rates of Local Parcels

 with effect from 1 October 2013Local Parcels

| Weight | Current <br> Postage <br> (\$) | New Postage <br> (\$) |
| ---: | ---: | ---: |
| 1 Kg | 27.0 | rate removed |
| 2 Kg | 37.0 | rate removed |
| 3 Kg | 47.0 | 55.0 |
| 4 Kg | 57.0 | 66.0 |
| 5 Kg | 67.0 | 78.0 |
| 6 Kg | 77.0 | 89.0 |
| 7 Kg | 87.0 | 101.0 |
| 8 Kg | 97.0 | 113.0 |
| 9 Kg | 107.0 | 124.0 |
| 10 Kg | 117.0 | 136.0 |
| 11 Kg | 127.0 | 147.0 |
| 12 Kg | 137.0 | 159.0 |
| 13 Kg | 147.0 | 171.0 |
| 14 Kg | 157.0 | 182.0 |
| 15 Kg | 167.0 | 194.0 |
| 16 Kg | 177.0 | 205.0 |
| 17 Kg | 187.0 | 217.0 |
| 18 Kg | 197.0 | 229.0 |
| 19 Kg | 207.0 | 240.0 |
| 20 Kg | 217.0 | 252.0 |

Revised postage rates of Air Mail (Letters and Packets) with effect from 1 October 2013

Air Mail (Letters and Packets)

| Type | Zone | Weight | Current Postage (\$) | New Postage (\$) |
| :---: | :---: | :---: | :---: | :---: |
| Letter \& Postcards | Aerogramme | - | 2.3 | 2.3 |
|  | Zone 1 | 20 g | 2.4 | 2.9 |
|  |  | 30 g | 4.5 | 5.5 |
|  |  | Each additional 10g | 1.2 | 1.5 |
|  | Zone 2 | 20 g | 3.0 | 3.7 |
|  |  | 30 g | 5.3 | 6.5 |
|  |  | Each additional 10 g | 1.3 | 1.6 |
|  | Mainland, Macau \& Taiwan | 20 g | 2.4 | 2.9 |
|  |  | 30 g | 4.5 | 5.5 |
|  |  | Each additional 10 g | 1.2 | 1.5 |
| Second Class Air Mail | Zone 1 | 20 g | 1.9 | 2.3 |
|  |  | 30 g | 3.1 | 3.8 |
|  |  | Each additional 10 g | 0.8 | 1.0 |
|  | Zone 2 | 20 g | 2.5 | 3.1 |
|  |  | 30 g | 4.1 | 5.0 |
|  |  | Each additional 10g | 1.0 | 1.2 |
|  | Mainland, Macau \& Taiwan | 20 g | 1.9 | 2.3 |
|  |  | 30 g | 3.1 | 3.8 |
|  |  | Each additional 10g | 0.8 | 1.0 |

Surface Mail (Letters and Packets)

| Type | Zone | Weight | Current Postage <br> (\$) | New Postage (\$) |
| :---: | :---: | :---: | :---: | :---: |
| Letter \& Postcards | Zone 1 | 20 g | 2.3 | 2.8 |
|  |  | 50 g | 4.4 | 5.4 |
|  |  | 100 g | 5.8 | 7.1 |
|  |  | 250 g | 11.6 | 14.2 |
|  |  | 500 g | 22.6 | 27.6 |
|  |  | 1 kg | 39.6 | 48.3 |
|  |  | 2 kg | 66.0 | 80.5 |
|  | Zone 2 | 20 g | 2.9 | 3.5 |
|  |  | 50 g | 5.0 | 6.1 |
|  |  | 100 g | 6.6 | 8.1 |
|  |  | 250 g | 13.1 | 16.0 |
|  |  | 500 g | 24.8 | 30.3 |
|  |  | 1 kg | 42.9 | 52.3 |
|  |  | 2 kg | 68.2 | 83.2 |
|  | Mainland, Macau and Taiwan | 20 g | 1.8 | 2.2 |
|  |  | 50 g | 3.0 | 3.7 |
|  |  | 100 g | 5.7 | 7.0 |
|  |  | 250 g | 11.4 | 13.9 |
|  |  | 500 g | 22.1 | 27.0 |
|  |  | 1 kg | 38.5 | 47.0 |
|  |  | 2 kg | 59.4 | 72.5 |
| Printed <br> Papers | Zone 1 | 20 g | 1.9 | 2.3 |
|  |  | 50 g | 4.1 | 5.0 |
|  |  | 100 g | 5.2 | 6.3 |
|  |  | 250 g | 10.6 | 12.9 |
|  |  | 500 g | 19.8 | 24.2 |
|  |  | 1 kg | 35.2 | 42.9 |
|  |  | 2 kg | 51.7 | 63.1 |
|  |  | 3 kg | 77.6 | 94.7 |
|  |  | 4 kg | 103.5 | 126.3 |
|  |  | 5 kg | 129.4 | 157.9 |
|  | Zone 2 | 20 g | 2.5 | 3.1 |
|  |  | 50 g | 4.4 | 5.4 |
|  |  | 100 g | 5.6 | 6.8 |
|  |  | 250 g | 11.4 | 13.9 |
|  |  | 500 g | 20.9 | 25.5 |
|  |  | 1 kg | 37.4 | 45.6 |
|  |  | 2 kg | 55.0 | 67.1 |
|  |  | 3 kg | 82.5 | 100.7 |
|  |  | 4 kg | 110.0 | 134.2 |
|  |  | 5 kg | 137.5 | 167.8 |
|  | Mainland, Macau and Taiwan | 20 g | 1.5 | 1.8 |
|  |  | 50 g | 2.4 | 2.9 |
|  |  | 100 g | 3.3 | 4.0 |
|  |  | 250 g | 6.9 | 8.4 |
|  |  | 500 g | 12.9 | 15.7 |
|  |  | 1 kg | 22.0 | 26.8 |
|  |  | 2 kg | 33.0 | 40.3 |
|  |  | 3 kg | 49.5 | 60.4 |
|  |  | 4 kg | 66.0 | 80.5 |
|  |  | 5 kg | 82.5 | 100.7 |
| Small Packets | Zone $1 /$ <br> Zone 2 | 20 g | 5.6 | 6.8 |
|  |  | 50 g | 5.6 | 6.8 |
|  |  | 100 g | 5.6 | 6.8 |
|  |  | 250 g | 11.4 | 13.9 |
|  |  | 500 g | 20.9 | 25.5 |
|  |  | 1 kg | 37.4 | 45.6 |
|  |  | 2 kg | 55.0 | 67.1 |
|  | Mainland, Macau and Taiwan | 20 g | 5.6 | 6.8 |
|  |  | 50 g | 5.6 | 6.8 |
|  |  | 100 g | 5.6 | 6.8 |
|  |  | 250 g | 11.4 | 13.9 |
|  |  | 500 g | 20.9 | 25.5 |
|  |  | 1 kg | 37.4 | 45.6 |
|  |  | 2 kg | 55.0 | 67.1 |

## Revised postage rates of Bulk Air Mail with effect from 1 October 2013

## Bulk Air Mail

| Zone | Weight |  | Current <br> Postage <br> (\$) | New Postage (\$) |
| :---: | :---: | :---: | :---: | :---: |
| Zone 1 | 20 g | Per item | 1.7 | 2.1 |
|  | 30 g | Per item | 2.4 | 3.0 |
|  | 40 g | Per item | 2.7 | 3.3 |
|  | 50 g | Per item | 3.0 | 3.7 |
|  | $30 \mathrm{~g}-50 \mathrm{~g}$ | Per kg | 75.0 | per kg rate removed |
|  | 100 g | Per kg | 70.0 | 87.0 |
|  | Over 100g | Per kg | 65.0 | 81.0 |
| Zone 2 | 20 g | Per item | 2.3 | 2.9 |
|  | 30 g | Per item | 2.9 | 3.6 |
|  | 40 g | Per item | 3.2 | 4.0 |
|  | 50 g | Per item | 3.5 | 4.3 |
|  | $30 \mathrm{~g}-50 \mathrm{~g}$ | Per kg | 95.0 | per kg rate removed |
|  | 100 g | Per kg | 90.0 | 112.0 |
|  | Over 100g | Per kg | 85.0 | 105.0 |
| Mainland, Macau \& Taiwan | 20 g | Per item | 1.3 | 1.6 |
|  | 30 g | Per item | 1.8 | 2.2 |
|  | 40 g | Per item | 2.0 | 2.5 |
|  | 50 g | Per item | 2.3 | 2.9 |
|  | $30 \mathrm{~g}-50 \mathrm{~g}$ | Per kg | 57.0 | per kg rate removed |
|  | 100 g | Per kg | 53.0 | 66.0 |
|  | Over 100g | Per kg | 49.0 | 61.0 |

## Revised postage rates of Surface Bulk Bag with effect from 1 October 2013

## Surface Bulk Bag

| Zone | Item/Weight | Current <br> Postage <br> $\mathbf{( \$ )}$ | New Postage <br> $\mathbf{( \$ )}$ |
| :---: | :--- | ---: | ---: |
|  | Rate per kg | 31.0 | 38.0 |
|  | Additional rate per item | 0.8 | 1.0 |
|  | Minimum average rate per item | 2.4 | 2.9 |
| Zone 2 | Rate per kg | 33.0 | 40.0 |
|  | Additional rate per item | 0.8 | 1.0 |
|  | Minimum average rate per item | 2.5 | 3.1 |

Revised Postal Fees under the Post Office Regulations (Cap. 98A) with effect from 1 December 2013

Annual fees for letting private boxes or providing private bag service
(Regulation 13(1))

|  |  | Current Fee <br> (\$) | New Fee <br> (\$) |
| :---: | :--- | ---: | ---: |
| General Post Office | Large Box | 650 | 815 |
|  | Small Box | 500 | 625 |
|  | Private Bag | 270 | 340 |
| Tsim Sha Tsui Post Office | Large Box | 650 | 815 |
|  | Small Box | 500 | 625 |
|  | Private Bag | 270 | 340 |
| Kowloon Central Post Office | Small Box | 320 | 400 |
|  | Private Bag | 270 | 340 |
| Other Post Offices | Large Box | 320 | 400 |
|  | Small Box | 270 | 340 |
|  | Private Bag | 270 | 340 |

Fees for redirection of postal packets
(Regulation 32)

|  |  | Current Fee <br> (\$) | New Fee <br> (\$) |
| :---: | :--- | ---: | ---: |
| First 3 months | Private user | 100 | 125 |
|  | Business user | 300 | 375 |
| Each succeeding 12 months | Private user | 250 | 315 |
|  | Business user | 750 | 940 |

## Revised Postal Fees under the Post Office Regulations (Cap. 98A)

 with effect from 1 December 2013Registration fee under Regulation 16(1) and compulsory registration fee under Regulation 17 for postal packets

|  | Current Fee <br>  <br>  <br> (\$) | New Fee <br> (\$) |
| :--- | ---: | ---: |
| Registration Fee | 13.0 | 15.5 |
| Compulsory Registration Fee | 26.0 | 31.0 |

## Revised Postal Fees under the Post Office Regulations (Cap. 98A)

 with effect from 1 December 2013| Recorded delivery fee for postal packets |
| :--- |
| (Regulation 16A(1)) |
|  |
|  |
| Current Fee <br> $(\$)$ |
| Recorded delivery fee |


[^0]:    1 As measured by changes in the Composite Consumer Price Index; same below.
    ${ }^{2}$ Principal postages refer to postages of traditional services, i.e. Local Mail (Letters and Packets), Bulk Local Mail, Local Parcels, Air Mail (Letters and Packets), Bulk Air Mail, Air Parcels, Surface Mail (Letters and Packets), Surface Parcels and Surface Bulk Bag. Fees under Cap. 98A include, for instance, postal box/bag rental fees, fees for redirection of postal packets, registration and compulsory registration fees and recorded delivery fee, etc.

[^1]:    3 The reserves of the POTF amounted to $\$ 1,805$ million as at 31 March 2012. The whole reserve would be completely depleted after 2015-16 if we do not make timely adjustments to the principal postage rates and some of the postal fees under Cap. 98A.

    4 Terminal dues are the charges levied by other postal administrations for the provision of mail delivery service covering all inbound mail types.

    5 This refers to the inflexibility in reducing the civil service strength as well as the obligation to follow the annual civil service pay adjustment mandated by the Civil Service Bureau without regard to the POTF's own financial position and market pay for employees in the logistics sector.

[^2]:    ${ }^{6} \quad$ POTF measures productivity by aggregating the postal traffic handled in a year, converted to the equivalent of a standard local letter, and dividing the sum by the man-hours employed.

    7 Latest projection which may be subject to further adjustment.

[^3]:    8 According to Regulation 17 of Cap. 98A, unregistered postal packets found to contain banknotes, used or unused postage stamps, cheques payable to bearer or uncrossed postal orders or postal notes shall be subject to compulsory registration and shall be charged a registration fee for each such packet.
    $9 \quad$ The Universal Postal Union has suggested a maximum amount in respect of the registration fee for postal items. The amount serves as a guideline only. The amount, valued by reference to a basket of foreign currencies, is at present around HK\$15.8.

[^4]:    10 Based on POTF's total revenue in 2011-12, the percentage share of expenses on postal services provided by the POTF to the total operating expenses of businesses is below $0.3 \%$.

