

Meeting with the Legislative Council Panel on Transport





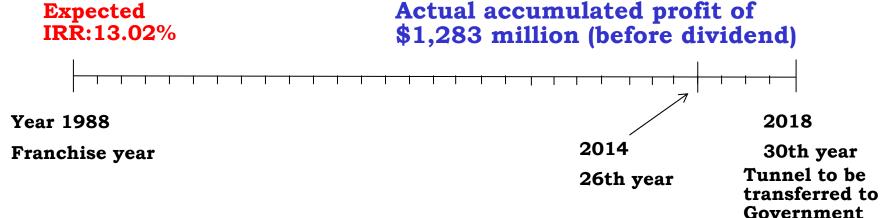
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Justification for toll rise

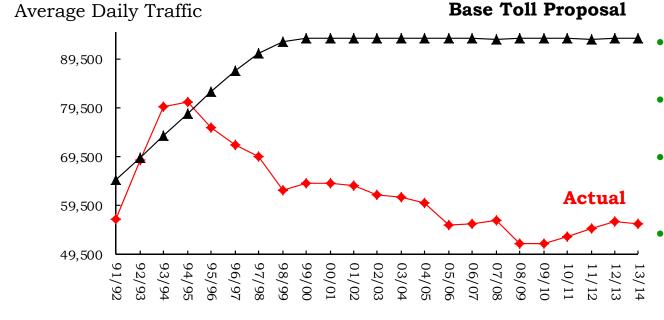




• Shortfall of \$4,057 million when compared to the accumulated profit of \$5,340 million in the 26th franchise year under the Base Toll Proposal



Reasons for financial underperformance

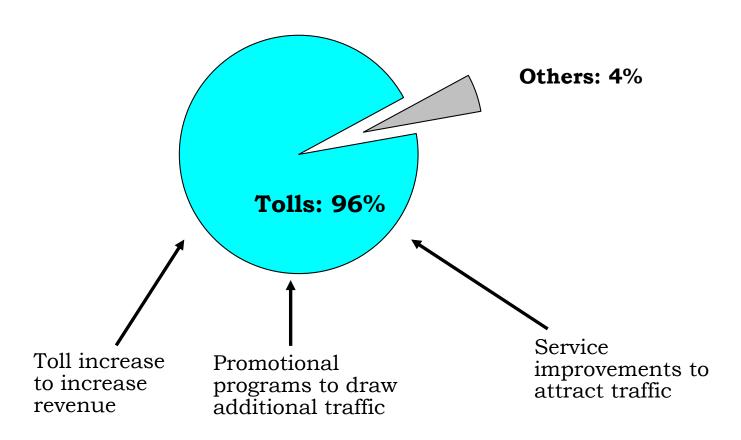


- Increasing toll disparity between LRT and TCT
- Relocation of industrial activities to Mainland China
- Relocation of the airport and long-delayed development of Kai Tak area
- Diversion effect due to increasing transportation modes and road choice



Efforts to improve financial performance

1. Revenue increase

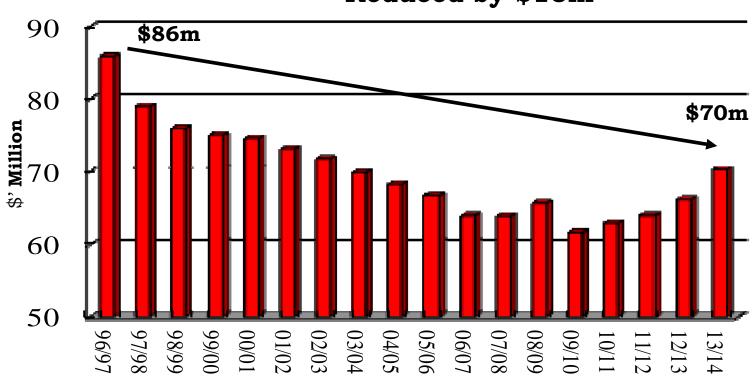




Efforts to improve financial performance

2. Cost control







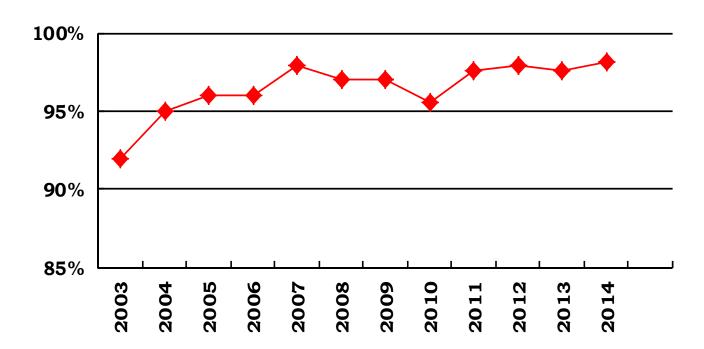
Proposed toll increase

Vehicle Category	Current Toll	Proposed Toll	Increase Amount
Motorcycle	\$13	\$15	\$2
Private car & taxi	\$17	\$20	\$3
Public light bus	\$23	\$23	-
Private light bus	\$24	\$26	\$2
Light goods vehicle	\$24	\$24	-
Medium & heavy goods vehicle	\$28	\$28	-
Single-decker bus	\$31	\$32	\$1
Double-decker bus	\$34	\$35	\$1
Extra axle	\$21	\$24	\$3



Service performance

Customers' satisfaction rating





Thank You