**APPENDIX 22** 

THE HONG KONG FOOTBALL ASSOCIATION LIMITED

# 香港足球總會有限公司



HKFA AFFILIATED TO FIFA & AFC IN 1954

> Your Ref: CB4/PAC/R74 Our Ref.: PW-0396/20

15 May 2020

Mr. Anthony CHU Clerk to the Public Accounts Committee Legislative Council Secretariat Legislative Council Complex 1 Legislative Council Road Central, Hong Kong

Dear Mr. CHU,

#### Public Accounts Committee Consideration of Chapter 1 of the Director of Audit's Report No. 74 Management of funding for sports development through the Arts and Sports Development Fund (Sports Portion)

Thank you for your letter dated 13 May 2020 to the Chairman of Hong Kong Football Association regarding the captioned chapter. Our response is attached at Annex for consideration please

Yours sincerely,

PUI Kwan Kay Chairman

Encl.

cc. Secretary for Home Affairs (fax no. 2591 5336)
Director of Leisure and Cultural Services (fax no. 2691 4661)
Chief Executive Officer, Hong Kong Football Association Secretariat (fax no. 2760 4303)
Secretary for Financial Services and the Treasury (fax no. 2147 5239)
Director of Audit (fax no. 2583 9063)

# Public Accounts Committee Consideration of Chapter 1 of the Director of Audit's Report No.74

### Management of funding for sports development through the Arts and Sport Development Fund (Sports Portion)

### <u>The mechanism for distribution of complimentary tickets</u> <u>of the Hong Kong Football Association matches</u>

#### Type of matches

- Hong Kong Premier League (the "HKPL") including Cup competition, i.e. FA Cup, Senior Shield and Sapling Cup
- 2) International matches held in Hong Kong, which is organized by Hong Kong Football Association (the "HKFA")
- 3) International matches held in Hong Kong, which is organized by third party, including but not limited to the member clubs, promoter, East Asian Football Federation (the "EAFF"), Asian Football Confederation (the"AFC") and Fédération Internationale de Football Association ("the FIFA").

#### <u>HKPL</u>

Before the commencement of each season, HKFA will discuss and agree with all the participating clubs about the ticketing arrangement, including but not limited to ticket price, ticket allocation and complimentary tickets. The decision will be made at the HKPL Club meeting on the Premier League, FA Cup, Senior Shield and Sapling Cup matches.

The HKPL matches are held at the venues of Leisure and Cultural Services Department (the "LCSD"), except the home venue of the R&F. HKFA follow the hiring agreement with LCSD which complimentary tickets not exceeding 5% of the total number of seats of the venue. And the complimentary tickets will be given to the home and away teams for their own distribution to their sponsors, guests or promotion purposes. HKFA will keep the remaining allocation and distribute to sponsors, board member, committee member, guests, match officials and staff on request on first come first served basis.

Venue	Total	Maximum	Complimentary Tickets			
	number	Tickets	(Maximum of 5%)	Home	Away	HKFA
	of seats	available		Team	Team	
		for sell				
Hong Kong Stadium	40,000	37,771	700	330	50	320
			+1,529 (HKS)*			
Mong Kok Stadium	6,600	6,270	330	180	50	100
Aberdeen Sports	9,000	8,550	450	290	50	110
Ground						
Yuen Long Stadium	4,900	4,655	245	114	50	81
Tseung Kwan O Sports	3,500	3,325	175	68	50	57
Ground						
Tai Po Sports Ground	3,200	3,040	160	60	50	50
Sham Shui Po Sports	2,200	2,090	110	46	26	38
Ground						
Hammer Hill Road	2,200	2,090	110	46	26	38
Sports Ground						
Tuen Mun Tang Shiu	2,200	2,090	110	46	26	38
Kin Sports Ground						
Yanzigang Stadium,	2,000	1,870	130	50	50	30
Guangzhou						

\*In the hiring agreement between HKFA and the Hong Kong Stadium, there is a clause "the Hirer hereby agrees to provide to the Government 1,529 Event Tickets for each Event free of charge for use by the Executive Suite holders."

Those entitle to request for the complimentary tickets from HKFA on first come first served basis are as below:

Capacity	Total number in the capacity	Number of tickets each
Sponsor	2	20
Board Member	11	2
Committee Member	62	2
HKFA Staff	80	2
VIP of HKPL clubs	20	2
Guest of all member clubs	241	1
Referee Assessor	24	1
Referee Instructor	31	1
HKPL Match Commissioner	8	1

### International matches held in Hong Kong, which is organized by Hong Kong Football Association (the "HKFA")

This will include the matches of Hong Kong Representative Team (the "HKRT") matches, i.e. World Cup Qualifier, Asian Cup Qualifier, HKRT International Friendlies and various interport matches.

As approved by the Board at its 6<sup>th</sup> meeting of 2015/16 season which was held on Apr 5, 2016, for each of the local international competitions being hosted by HKFA, complimentary tickets will be distributed to various parties according to the guideline below. This is to ensure the allocation will be conducted in an open, fair and transparent manner.

Considering about the difference in nature of the match, stadium size, sponsorship commitment, marketing approach, partnership deal, 2 sets of quota has been established as below:

Capacity	Hong Kong Stadium	Other Stadiums	
Partner of the match	According to the partnership deal		
Patrons, President and Vice Presidents	Maximum of 10	Maximum of 4	
Head of Delegation of HKT (Honorable)	According to the signed agreement		
Head of Delegation of HKT	According to the signed agreement		
Board Members	Maximum of 10	Maximum of 4	
Advisors	Maximum of 10	Maximum of 4	
Committee Members	Maximum of 4	Maximum of 2	
Special Guests	Maximum of 4	Maximum of 2	
Sponsors	According to the signed agreement		
HK Team Players and Staff	Maximum of 8	Maximum of 4	
HKFA Staff (Manager grade or above)	Maximum of 8	Maximum of 4	
HKFA Staff	Maximum of 4	Maximum of 2	
Premier League Clubs	Maximum of 4	Maximum of 2	
Junior Clubs (1 <sup>st</sup> -3 <sup>rd</sup> Divisions)	Maximum of 2	Maximum of 2	
Accredited Members	Maximum of 2	Maximum of 2	
Away Team	According to the signed agreement		
Embassy of away team	Maximum of 20	Maximum of 10	
VIP Reception	According to the lis	t approved by CEO	
Marketing	Maximum of 1,000	Maximum of 500	
Ex-Interporter Identity Card	Maximum of 50	Maximum of 50	

The quota cap of the total complimentary tickets should not exceed 330 tickets plus HKFA will purchase not more than 670 tickets for matches held at Mong Kok Stadium and 2,000 complimentary tickets for the Hong Kong Stadium.

The final approval authority and the right to adjust the quota rest with the HKFA Chief Executive Officer to address the business operation needs.

# International matches held in Hong Kong, which is organized by third party, including but not limited to the member clubs, promoter, East Asian Football Federation (the "EAFF"), Asian Football Confederation (the"AFC") and Fédération Internationale de Football Association ("the FIFA")

This will include the matches being hosted by our member clubs or other company / promoters, including AFC Cup, Asian Champions League, EAFF E-1 Championship, Club's International Friendlies and other promotional exhibition matches. HKFA will be as the role of co-organiser and the allocation of complimentary tickets will need to be agreed with the host individually. However, the total number of complimentary tickets issued will still be 5% of the stadium capacity.

The final allocation of the complimentary tickets will be based on the principal of those international matches organized by the HKFA and the number of tickets which will be given by the host. HKFA CEO has the final approval authority on the allocation.

Prepared by HKFA 15 May 2020