

城市電訊(香港)有限公司  
Letterhead of CITY TELECOM (H.K.) LTD

7 April 1999

Mr. Sin, Chung-kai  
Information Technology and Broadcasting Panel Chairman  
Legislative Council Building  
8 Jackson Road, Central  
Hong Kong

Dear Mr. Sin,

**Agenda for IT&B Panel Meeting on 12 April 1999**

We understand from your bi-weekly newsletter Cyber 2005 (No. 7) that the IT&B panel will discuss the opening of external telecommunications services market. We would therefore like to offer our view and hope that it will be helpful for the panel to address the present industrial concerns on this subject.

The external telecommunications services market has been successfully liberalised. However, we have doubt that this success can be sustained to next year without the further liberalisation of external facilities license. Because of the large gap in cost in providing the services over IPLC and own facilities, other operators will be unable to compete with the four existing licensees namely HKT, HCL, NWT and New T&T.

We believe that the chairman and all panel members fully understand the above. However, we still would like to highlight to the panel that it is equally important to allow sufficient time for the industry to make preparation. Facilities procurement, installation and commissioning all take time and we expect that we need at least nine months for these. We have expressed our concerns to ITBB on 15 January but no response is received so far.

The delay of the Government policy decision will render the telecom liberalisation unsuccessful. The ultimate loser is the public. For this reason, we sincerely hope that Legco will follow up with ITBB to remove the uncertainty for the industry.

Yours sincerely.

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Ricky Wong  
Chairman  
Telephone: 2199-8989  
Facsimile: 2199-8991

c.c. Legco ITBB members, K C Kwong/ITBB