

Shell Hong Kong Limited
香港蜆殼有限公司



19 June, 2000

Ms. Lau Kin Yee,
Room 1001-1002,
Wai Fung Plaza,
664 Nathan Road
Kowloon.

Direct Lines: 2506-7200
Tel. (852) 2506-9330
Fax (852)

Dear *Miriam,*

Thank you for your letter of 15th June, 2000.

I am happy to advise you that Shell has just been awarded the contract for the supply of ULSD to the Government for their initial trial of 200 vehicles. We are currently making arrangements for importing this bulk cargo into Hong Kong, and we expect that it will arrive by August, 2000 at the latest.

Accordingly, in answer to your question, I am pleased to say that indeed, Shell will import ULSD to Hong Kong. Moreover, it is our intention to make it available to the general public. As far as logistics are concerned, the lead time for importing a sufficiently large shipment to Hong Kong and making it available at all our retail stations is about three to four months. We are therefore confident that it should be possible to make ULSD available at the retail level by the end of September, should duty concessions become effective by then.

Yours sincerely,
For : SHELL HONG KONG LIMITED

Robert Young
Director

36th Floor, Shell Tower,
Times Square, Causeway Bay,
Hong Kong.

Switchboard (852) 2506 7000
Fax (852) 2506 2037
Telex 73276 SHELL HX
Web <http://www.shell.com.hk>