We are a film distributor distributing mainly Hollywood movies and have been in business for over six years.

In regard to the Consultation Document for Review of Certain Provision of Copyright Ordinance published by the Commerce and Industry Bureau in October 2001, we would like to express our views on Chapter 5 – Parallel Importation of Copyright Works other than Computer Software as follows:

We are of the opinion that:

- (a) The civil liability and criminal sanction against parallel importation of and subsequent dealing in all types of copyright work should not be removed, and there should be no exception.
- (b) The criminal sanction against parallel importation of and subsequent dealing in some types of copyright work should continue and the 18-month threshold should not be reduced.

Our reasons as specific to the film distribution industry can be summarized as below:

- (i) Parallel Import destroys the practice of "window system" of the movie industry
 The movie industry employs a window system in releasing a movie in different
 formats. As a movie has different first release dates in different countries, opening
 of parallel importation would practically destroys such window system. Film
 distributors would tend to limit their distributions to films that can secure a same
 release date as in the United States, thus narrowing the number and choices of
 movies available. As the total box office decreases, many movie related business
 e.g. cinemas, advertising agents, media and their employees will be affected.
- (ii) Parallel Import opens door to pirate movie and video products

 If parallel importation of movie and video products is to be legalized, consumers
 will find it difficult to distinguish genuine ones from counterfeits and pirates. It
 will well invite more counterfeit and pirate products under the disguise of
 imported goods, which is in contradiction to the determination of the
 Government to fight against piracy.

- (iii) Parallel Import prohibits investments
 Investors will only produce and distribute movies in a healthy economic environment with reasonable return. The unfair competition to be brought by opening of parallel import destroys such an environment.
- (iv) Parallel Import destroys the ecological environment of the movie industry

 As a movie exporting territory, there should be enough protection for the
 ecological environment of the local movie industry for its survival and
 development, so that it will continue to create wealth, supply employment and
 training opportunities for the local people. Opening of parallel import destroys
 such an environment.
- (v) Opening of Parallel Import is not a global phenomenon Statistics from IFPI shows that most of the countries in the world prohibit or regulate parallel importation of movie and music products. It is understood that all these countries promote free trade but regulate parallel importation as only in this way can they allow investors an appropriate trading environment to invest in and promote local music and movie industries.

We strongly believe that the existing laws are sufficient to protect consumers and there is no need to open parallel importation.

Peter Yau
Executive Director
Era Films (HK) Limited