# 立法會 Legislative Council

LC Paper No. CB(1)590/06-07 (These minutes have been seen by the Administration)

Ref: CB1/BC/3/05

### **Bills Committee on Rail Merger Bill**

Minutes of ninth meeting on Thursday, 30 November 2006, at 10:45 am in the Chamber of the Legislative Council Building

**Members present**: Hon Miriam LAU Kin-yee, GBS, JP (Chairman)

Hon TAM Yiu-chung, GBS, JP (Deputy Chairman)

Hon Albert HO Chun-yan

Ir Dr Hon Raymond HO Chung-tai, SBS, S.B.St.J., JP

Hon LEE Cheuk-yan

Dr Hon LUI Ming-wah, SBS, JP

Hon Mrs Selina CHOW LIANG Shuk-yee, GBS, JP

Hon CHAN Kam-lam, SBS, JP

Hon LEUNG Yiu-chung Hon SIN Chung-kai, JP Hon LAU Kong-wah, JP

Hon Emily LAU Wai-hing, JP Hon Andrew CHENG Kar-foo Hon Abraham SHEK Lai-him, JP

Hon LI Fung-ying, BBS, JP

Hon Tommy CHEUNG Yu-yan, JP

Hon Albert CHAN Wai-yip Hon WONG Kwok-hing, MH

Hon LEE Wing-tat

Hon LI Kwok-ying, MH, JP

Hon Jeffrey LAM Kin-fung, SBS, JP Dr Hon Fernando CHEUNG Chiu-hung Hon CHEUNG Hok-ming, SBS, JP

Prof Hon Patrick LAU Sau-shing, SBS, JP

Hon KWONG Chi-kin Hon TAM Heung-man

**Members absent** : Hon LEUNG Kwok-hung

Hon Ronny TONG Ka-wah, SC

Hon CHIM Pui-chung

**Public Officers Attending**  Mr Patrick HO

Deputy Secretary for the Environment, Transport and Works

Miss Ida LEE

Principal Assistant Secretary for the Environment,

Transport and Works

Mr Martin GLASS

Deputy Secretary for Financial Services and the Treasury

Mr David LAU

Principal Assistant Secretary for Financial Services and the

Treasury

Mr Sunny CHAN Yuen-sun Senior Government Counsel Department of Justice

Mr Lewis LAW Chung-ming

Government Counsel Department of Justice

Attendance by invitation

MTR Corporation

Mr Lincoln LEONG Finance Director

Mr Eddie SO

Senior Transport Planning Manager

Mrs Miranda LEUNG

General Manager – Corporate Relations

Ms Maggie SO

External Affairs & Government Relations Manager

Kowloon-Canton Railway Corporation

Mr Raymond CHAN

General Manager – Financial Control

Mr Victor LEUNG

Marketing Manager – Service Planning

Mr Raymond WONG

Senior Corporate Affairs Manager

**Clerk in attendance**: Ms Sarah YUEN

Acting Chief Council Secretary (1)2

**Staff in attendance** : Ms Pauline NG

Assistant Secretary General 1

Ms Connie FUNG

Assistant Legal Adviser 3

Mr Anthony CHU Council Secretary (1)2

Miss Winnie CHENG Legislative Assistant (1)5

**Action** 

### I Confirmation of minutes and matters arising

(LC Paper No. CB(1)337/06-07 -- Minutes of the meeting held on 24 October 2006)

The minutes of the meeting held on 24 October 2006 were confirmed.

- 2. At the request of Mr LEE Wing-tat, the Bills Committee had reviewed the agreed meeting schedule circulated vide LC Paper No. CB(1)223/06-07. After discussion, members agreed that the original meeting schedule should be followed provided that the Administration could comply with the two-clear day rule in providing information papers for the relevant meetings.
- II Proposal to seek the Council's authorization for the Bills Committee to exercise the powers conferred under the Legislative Council (Powers and Privileges) Ordinance (Cap. 382) to order the Administration and MTR Corporation Limited to disclose further information relating to the valuation of the property package and financial arrangements for the merger deal

(LC Paper No. CB(1)379/06-07(01) - Letter from Hon Andrew CHENG Kar-foo

LC Paper No. CB(1)391/06-07(01) - Wording of the motion to be moved by Hon Andrew CHENG Kar-foo)

3. <u>The Chairman</u> referred to the motion proposed by Mr Andrew CHENG proposing the Bills Committee (BC) to seek the Council's authorization for the BC to exercise the powers conferred under the Legislative Council (Powers and Privileges) Ordinance (Cap. 382) to order the Administration and MTR Corporation Limited

### Action

(MTRCL) to disclose further information relating to the valuation of the property package and financial arrangements for the merger deal. After inviting Mr CHENG to brief members on his proposed motion, the Chairman invited the Administration and MTRCL to respond. Members then took turns to express views on the motion. After discussion, the motion was put to vote. Of the members present, seven voted for the motion and 15 voted against. The Chairman declared that the motion was negatived.

(Post-meeting note: The speaking notes of the Deputy Secretary for Financial Services and the Treasury, and of Mr Lincoln LEONG, Finance Director of MTRCL, were tabled at the meeting and issued to members vide LC Paper No. CB(1)411/06-07 dated 1 December 2006.)

#### III F

Fare-related matters arising from the	rail merger
(LC Paper No. CB(1)383/06-07(01)	The Administration's response to issues raised at the meeting on 14 November 2006 on fare adjustment mechanism and fare
LC Paper No. CB(1)258/06-07(01)	reduction proposal  The Administration's response to issues raised at the meeting on 2 November 2006 on fare adjustment mechanism and fare reduction proposal
LC Paper No. CB(1)195/06-07(01)	Information paper on fare adjustment mechanism and fare reduction proposal provided by the Administration
LC Paper No. CB(1)258/06-07(02)	A list of written questions raised by Hon LAU Kong-wah on fare adjustment mechanism and fare reduction proposal
LC Paper No. CB(1)258/06-07(03)	Letter dated 9 November 2006 from Hon LAU Kong-wah providing information on the hypothetical changes to railway fares based on the proposed fare adjustment mechanism
LC Paper No. CB(1)258/06-07(04)	Administration's response to questions raised by Hon LAU Kong-wah as set out in LC Paper No. CB(1)258/06-07(02)
LC Paper No. CB(1)258/06-07(05)	Administration's response to Hon LAU Kong-wah's letter dated 9 November 2006 circulated vide LC

Paper No. CB(1)258/06-07(03)

LC Paper No. CB(1)289/06-07(01) - Speaking note of Mr Lincoln LEONG, Finance Director, MTR Corporation Limited, at the meeting on 14 November 2006

LC Paper No. CB(1)289/06-07(02) - Illustration of the fare adjustments within  $\pm$  10% points from the overall fare adjustment provided by MTR

Corporation Limited

LC Paper No. CB(1)222/06-07(01) - Speaking note of Mr Lincoln LEONG, Finance Director, MTR Corporation Limited, at the meeting

on 2 November 2006)

- 4. The BC deliberated (index of proceedings attached at **Annex**).
- 5. The Administration was requested to provide
  - (a) Further details on the synergies of the rail merger amounting to \$450 million per annum and the basis of calculation, in particular those synergies coming from the areas of procurement and support functions;
  - (b) Details on actual adjustments of individual fares of Mass Transit Railway Corporation (MTRCL) in 1996, which featured an overall fare increase rate of 6.9% with deviation from the overall rate from +13.1% to -6.9%;
  - (c) Given the Administration's explanation that if it was to adopt the same approach used for calculating the productivity gain of the franchised bus industry in Hong Kong to measure the productivity performance of the railway industry, it would yield a negative result of –2.6% per annum, the Administration was requested to provide further details to explain the actual working of the calculations, bearing in mind the effect of the conclusion was that the rate of increase in revenue in the past was much lower than the rate of increase in cost whereas the actual situation was that MTRCL was making huge profit each year; and
  - (d) A paper to explain how property profits had been taken into account when the railway corporations set the initial fares of the relevant new railways, and to account for such a significant policy change. The paper should preferably include extracts of statements, if any, made by the Administration and MTRCL in this regard in the past; any supplementation in the light of the above policy change to the Administration's replies to Mr LAU Kong-wah's questions 4 and 5 in LC Paper No. CB(1)258/06-07(04); and how property profits could be incorporated in the fares if, as claimed by the Administration, there was difficulty in estimating the profits. Where appropriate, a table covering the past 22 years should also be provided showing the years in which fares had taken into account property profits.

### Action

# IV Any other business

- 6. In consideration of the number of questions and concerns expressed on fare-related matters arising from the merger at this meeting, the Chairman decided that the discussion on the matters should be continued at the tenth BC meeting scheduled for Tuesday, 12 December 2006, from 10:45 am to 12:45 pm.
- 7. There being no other business, the meeting ended at 1:00 pm.

Council Business Division 1
<u>Legislative Council Secretariat</u>
28 December 2006

# Proceedings of the ninth meeting of the Bills Committee on Rail Merger Bill on Thursday, 30 November 2006, at 10:45 am in the Chamber of the Legislative Council Building

Time marker	Speaker	Subject(s)	Action required
Agenda Ite	n I – Confirmation of minutes	and matters arising	
000000 - 000040	Chairman	- Confirmation of minutes of the meeting held on 24 October 2006 (LC Paper No. CB(1)337/06-07)	
000041 - 000917	Chairman Mr LEE Wing-tat Mr TAM Yiu-chung Mrs Selina CHOW Mr Abraham SHEK Ms Emily LAU	- Re-examination and endorsement of the meeting schedule up to March 2007	
conferred Administra	under the Legislative Countion and MTR Corporation L	Council's authorization for the Bills Committed cil (Powers and Privileges) Ordinance (Committed to disclose further information relating	Cap. 382) to order the
<i>property po</i> 000918 -	ackage and financial arrangen Chairman	nents for the merger deal  - Opening remarks	
000918 -	Mr Andrew CHENG	- Opening remarks	
002111	Administration MTR Corporation Limited (MTRCL)	- Briefing by Mr Andrew CHENG on his proposed motion	
		- Response by the Administration and MTRCL	
002112 - 010737	Chairman Mr LEE Wing-tat Mr Albert HO Ms Emily LAU Mr Abraham SHEK Mrs Selina CHOW Mr CHEUNG Hok-ming Ir Dr Raymond HO Mr Jeffrey LAM Mr CHAN Kam-lam Administration MTRCL Mr Andrew CHENG	- Discussion and voting on the proposed motion	
Agenda Ite	m III – Fare-related matters a	rising from the rail merger	
010738 - 011533	Administration MTRCL	- Briefing by the Administration and MTRCL	
011534 - 012043	Mr LAU Kong-wah Administration MTRCL	- Mr LAU Kong-wah's views that i) the flexibility proposed to be granted to the post-merger Corporation (MergeCo) to adjust railway fares within ±10 percentage points (the permitted range) from	

Time marker	Speaker	Subject(s)	Action required
Indi KCI		the overall fare adjustment rate (the proposed flexibility), which could mean that the differential between adjustment rates for individual fares could be as great as 20% in the extreme case, was too wide to be fair and acceptable unless subject to approval by certain authority  ii) previous cases quoted in the Administration's paper (LC Paper No. CB(1)383/06-07(01)) whereby railway corporations and bus companies set their individual fares at rates different from the overall fare adjustment rates could not be used to justify the proposed flexibility because the relevant District Councils (DCs) or the Legislative Council (LegCo) were either not informed of such adjustments or had opposed to them to no avail. Moreover, fare adjustments of local franchised bus companies were subject to compliance with the approved fare tables for the relevant bus companies and agreement with the Government  - Administration's explanation that the individual fares which were adjusted at rates considerably higher or lower than the then overall adjustment rates of the two railway corporations quoted in Table B of LC Paper No. CB(1)383/06-07(01) were mainly concessionary fares due to rounding problem, and that the present proposal already represented a tight restriction over MergeCo's flexibility when compared with full discretion currently	required
		enjoyed by the two corporations  - MTRCL's explanation that at present the differential between Octopus fares for individual stations at different fare zones was already more than 20% as in the case of the lowest sectional fare of \$3.8 and the next lowest sectional fare of \$4.6	

Time marker	Speaker	Subject(s)	Action required
012044 - 012552	Chairman Mr WONG Kwok-hing Administration	- Administration's explanation in response to Mr WONG Kwok-hing's concerns about the proposed flexibility that  i) fare adjustments before 1993 and after 1997 were not given in LC Paper No. CB(1)383/06-07(01) because the two railway corporations and most of the franchised bus companies last increased their fares in 1997 and hence the adjustments of the five-year period between 1993-1997 (inclusive) were given  ii) application of different adjustment rates to different individual fares under the fare adjustment mechanism (FAM) must be revenue neutral  iii) the permitted range had already greatly limited MergeCo's ability to adjust individual fares as compared to fare autonomy the two railway corporations presently had  iv) the merger discussions with the railway corporations had already resulted in their agreement to adopt a more objective and transparent FAM as part of the overall merger deal to replace fare autonomy. Future fares would go down or go up according to a fare adjustment formula	
012553 - 013232	Chairman Mr LEE Cheuk-yan Administration MTRCL	<ul> <li>Mr LEE Cheuk-yan's reiteration of his proposal that railway fares should be subject to the approval by LegCo, having regard to public affordability and the prevailing economic conditions</li> <li>Mr LEE's request for details on actual adjustments of individual fares of MTRCL in 1996, which featured an overall fare increase rate of 6.9% with deviation from the overall rate from +13.1% to -6.9%</li> </ul>	Administration to take necessary follow-up action
		- Administration's explanation that since consideration would be given to changes in consumer price index and wage index of the preceding year which would be the most up-to-date indices reflecting changes in Hong Kong's economy at the time of the annual fare reviews in calculating the overall fare	

Time marker	Speaker	Subject(s)	Action required
		adjustment under the FAM, the adjustment rate would broadly reflect the current economic conditions	
		- Administration's response to Mr LEE's question on whether the Government could direct MTRCL not to adjust fares that under the existing law, where necessary, the Chief Executive in Council (CE in ExCo) might, if he considered the public interest so required, give directions in writing to MTRCL in relation to any matter concerning the franchise	
		- MTRCL's explanation that continuation of any prevailing concessionary schemes after the rail merger would be a commercial decision of MergeCo	
013233 - 013807	Chairman Mr LEE Wing-tat Administration	<ul> <li>Mr LEE Wing-tat's views that         <ol> <li>the scope of the proposed flexibility should be reduced to prevent MergeCo from competing with other public transport services through predatory marketing practices</li> <li>CE in ExCo's direction could not be easily given because this could entail compensation to MergeCo in certain circumstances. To safeguard public interest, the permitted range should be narrowed to ensure railway fares were affordable</li> </ol> </li> </ul>	
013808 - 014410	Mr Andrew CHENG MTRCL Administration	- Mr Andrew CHENG's view that the cases quoted in LC Paper No. CB(1)383/06-07(01) could not convince members of the reasonableness of the proposed flexibility. Amendments should be introduced to the Bill to narrow the permitted range and to subject fare adjustments to the approval of ExCo	
		- Mr CHENG's request for further details on the synergies of the rail merger amounting to \$450 million per annum and the basis of calculation, in particular those synergies coming from the areas of procurement and support functions	Administration to take necessary follow-up action
		- MTRCL's explanation that increase in the scale of the procurement activities	

Time marker	Speaker	Subject(s)	Action required
		as a result of the rail merger would enable MergeCo to bargain for better terms and hence give rise to synergies. The production of one annual report instead of two after the merger would also result in synergies  - Administration's explanation that according to the two corporations, there was difficulty in providing further breakdown of synergies amount because synergies might come from overlapping activities and it was not appropriate to artificially apportion the estimated amount into each and every different activity	
014411 - 015218	Chairman Mr TAM Yiu-chung Ms LI Fung-ying Mr LEE Wing-tat Mr LAU Kong-wah MTRCL Administration	<ul> <li>Mr TAM Yiu-chung's view that to address concerns that the permitted range was too wide to be acceptable, consideration might be given to allowing MergeCo to reduce certain individual fares to compete with other public transport services where necessary without correspondingly increasing other individual fares</li> <li>Mr TAM and Ms LI Fung-ying's view that to justify the granting of property development rights to the two railway corporations, consideration should be given to using part of the profits therefrom to set up a fare stabilization fund in due course</li> <li>MTRCL's advice that since property development profits had already been reflected in the initial railway fares, and there would already be significant fare reduction amounting to \$600 million per annum immediately upon the rail merger, there was no plan to set up a fare stabilization fund.</li> <li>Administration's emphasis that due to heavy capital investment for the railway industry, the option of granting property development rights to the railway corporations for construction of new railways would help ensure the sustainability of rail development. Moreover, property profits had already been taken into account when the railway corporations set the initial fares of the relevant new railways</li> </ul>	

Time marker	Speaker	Subject(s)	Action required
		- Messrs LEE Wing-tat and LAU Kong-wah's comment that the above claim that railway fares had already incorporated property profits represented a significant policy change and hence a paper should be provided to explain and account for the change	Administration to take necessary follow-up action
		- Ms LI's view that LC Paper No CB(1)383/06-07(01) failed to assure members of the appropriateness of the proposed flexibility, and her call upon the Administration and MTRCL to give due consideration to members' views expressed at meetings	
		- Administration's explanation that as shown in LC Paper No. CB(1)383/06-07(01), in the past, some individual fare adjustment rates of the two corporations actually deviated from the overall fare adjustment rate by more than 10 percentage points. In future, MergeCo would be subject to more stringent restriction as the proposed FAM would limit its flexibility to deviation of no more than 10 percentage points from the overall rate	
		- MTRCL's explanation that the overall fare adjustment rate by MergeCo would be capped at the overall fare adjustment rate derived from the FAM formula, i.e. the adjustment rate of weighted average fare of all individual fares must be equal to the overall fare adjustment rate derived from the FAM formula	
015219 - 015720	Chairman Miss TAM Heung-man MTRCL Mrs Selina CHOW	- Discussion on the permitted range and how profits from property development could be reflected in railway fares	
015721 - 020714	Chairman Dr Fernando CHEUNG Administration MTRCL	- Dr Fernando CHEUNG's concerns about MergeCo's monopoly in the property development sector and the public transport sector upon the merger, and hence regret over the Administration and MTRCL's refusal to provide further information on the property package of the rail merger proposal to enable members to assess the loss in Government revenue so resulting as well as whether there was	

Time marker	Speaker	Subject(s)	Action required
		transfer of benefits	
		- Dr CHEUNG's request for details on i) the reasons for allowing MergeCo the proposed flexibility while the franchised bus companies were not given similar flexibility ii) whether the fare reduction package could really benefit the travelling public given that railway fares should have long been reduced taking into account the past deflation iii) how the pre-determined productivity factor in the FAM had been worked out	
		- Administration's reference to paragraph (j) of LC Paper No. CB(1)258/06-07(01), and explanation that subject to the compliance with the approved fare tables for the relevant bus companies and agreement with the Government, local franchised bus companies also enjoyed flexibility in setting and adjusting their individual fares. On the other hand, the existing fare autonomy of the two railway corporations would be replaced with the FAM upon implementation of the rail merger which would represent an improvement in respect of protection of passengers' interests	
		- MTRCL's explanation that the fare reduction package had been made possible by synergies to be achieved as a result of the rail merger. The package should be viewed separately from the FAM, which was a forward-looking mechanism	
	m IV – Any other business		
020715 - 021221	Chairman Mr LEE Wing-tat Mr LAU Kong-wah Dr Fernando CHEUNG MTRCL	- Messrs LEE Wing-tat and LAU Kong-wah's reiteration of request for a paper to explain how property profits had been taken into account when the railway corporations set railway fares	Administration to take necessary follow-up action
		- Dr Fernando CHEUNG's request for details to explain the formula used in working out the productivity factor in the FAM	Administration to take necessary follow-up action
		- MTRCL's clarification that the railway	

marker	Speaker	Subject(s)	Action required
		fares and not the annual adjustments had incorporated property profits  - Meeting arrangements	

Council Business Division 1 <u>Legislative Council Secretariat</u> 28 December 2006