

大老山隧道有限公司 Tate's Cairn Tunnel Company Limited

Meeting with the Legislative Council Panel on Transport



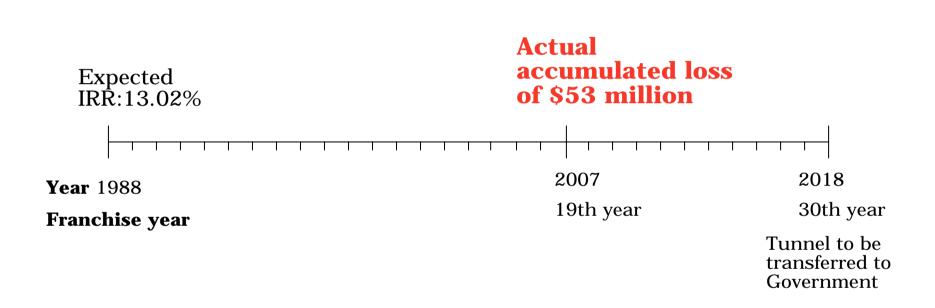


Contents

- Justification for toll rise
- Reasons for financial underperformance
- Efforts to improve financial performance
- Proposed toll increase
- Service performance



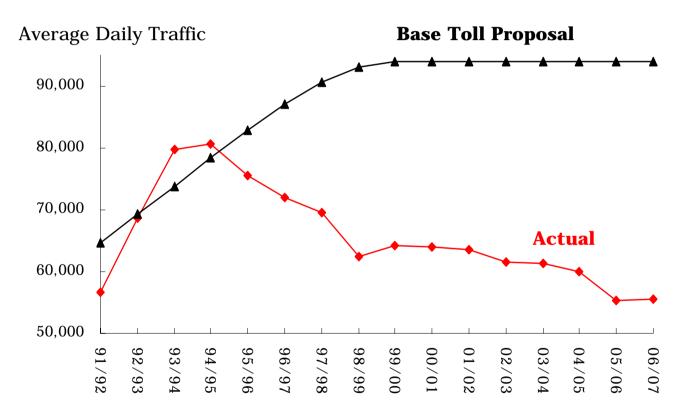
Justification for toll rise



• Shortfall of \$2,343 million when compared to the accumulated profits of \$2,290 million in the 19th franchise year under the Base Toll Proposal



Reasons for financial underperformance



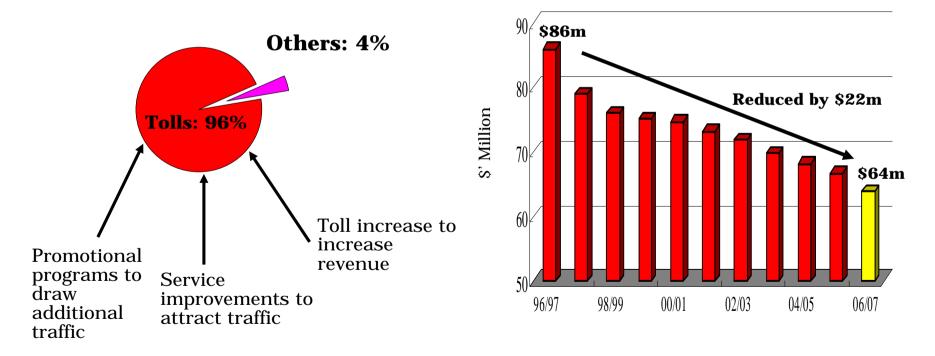
- Increasing toll disparity between LRT and TCT
- relocation of industrial activities to PRC
- relocation of the airport and undecided development of the exairport area
- prolonged economic difficulties between 1998/99 – 2003/04
- diversion effect due to increasing transportation modes and road choice



Efforts to improve financial performance

1. Revenue increase

2. Cost control





Proposed toll increase

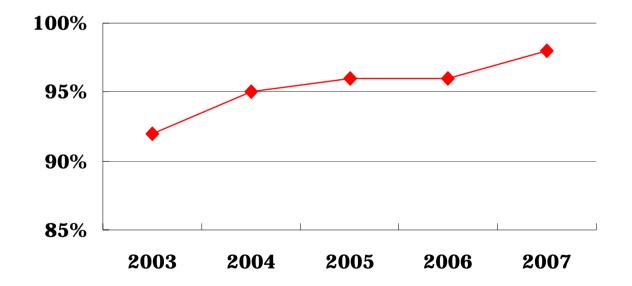
Vehicle Category	Current Toll	Proposed Toll	Increase Amount	Base Toll Proposal with Effect in Year 2005	Variance
Motorcycle	\$10	\$12	\$2	\$15	-\$3
Private car & taxi	\$12	\$15	\$3	\$15	\$0
Light bus & light goods vehicle	\$18	\$23	\$5	\$26	-\$3
Medium & heavy goods vehicle	\$23	\$26	\$3	\$30	-\$4
Single-decker bus	\$24	\$30	\$6	\$30	\$0
Double-decker bus	\$26	\$33	\$7	\$30	+\$3
Extra axle	\$15	\$19	\$4	\$20	-\$1

• Almost 3 years delay when compared to the Base Toll Proposal



Service performance

- 1. Capital expenditure
 - In the next 7 years: invest \$44 million
- 2. Customers' satisfaction rating





Thank You