## 政府總部 運輸及房屋局 運輸科 香港花園道美利大廈



本局檔號 Our Ref.: 來函檔號 Your Ref.: Transport and
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By Fax: 2121 0420

27 July 2009

Ms Joanne Mak Clerk to the Panel on Transport Legislative Council Secretariat 3/F, Citibank Tower 3 Garden Road Hong Kong

Dear Ms Mak,

## Western Harbour Crossing

Please find attached the following financial information in regard to the Western Harbour Crossing:-

- (a) three-year rolling projection of net revenue and operating costs from 2010/11 to 2012/13 (Annex A); and
- (b) annual budget of operating costs and net revenue for 2009/10 (Annex B).

Yours sincerely,

(Ms Estrella Cheung) for Secretary for Transport and Housing

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Encl.

## Annex A

| Net Revenue Statement for the period ended                    |                        |                        |                        |
|---|------------------------|------------------------|------------------------|
| HK\$'000  | Planning<br>Year Ended | Planning<br>Year Ended | Planning<br>Year Ended |
| ÷   | Jul-11                 | Jul-12                 | Jul-13                 |
| Net Operating Profit/(Loss) before tax per Operating Accounts | 501,810                | 582,381                | 772,397                |
| Add:  |                        |                        |                        |
| Amortization & depreciation                                   | 258,129                | 282,147                | 295,061                |
| Notional adjustment for lost revenue                          | -                      |                        |                        |
| Disallowed interest   | 5,900                  | 5,976                  | 6,019                  |
| Hedging cost/benefit  | 7,740                  | 1,661                  | (382)                  |
| Bank interest payable (2nd refinancing)                       | 43,718                 | 28,630                 | 11,949                 |
| Commitment fee (2nd refinancing)                              | 592                    | 655                    | 700                    |
| Agency fee (2nd refinancing)                                  | 150                    | 150                    | 231                    |
| Amortization of front-end fee and others (2nd refinanicng)    | 2,232                  | 1,314                  | 511                    |
| Others  |                        |                        |                        |
| sub-total   | 318,461                | 320,533                | 314,089                |
| Sub-total   | 820,271                | 902,914                | 1,086,486              |
| Less:   |                        |                        |                        |
| Disallowed income   |                        | -                      | -                      |
| Asset Replacement   | (4,192)                | (4,139)                | (4,585)                |
| Others  | -                      |                        |                        |
| sub-total   | (4,192)                | (4,139)                | (4,585)                |
| Sub-total   | 816,079                | 898,775                | 1,081,901              |
| Other Adjustments   | <del>-</del> -         | <del>-</del> .         |                        |
| Net Revenue for the year                                      | 816,079                | 898,775                | 1,081,901              |
| Minimum Net Revenue   | 1,892,000              | 1,821,000              | 2,212,000              |
| Upper Net Revenue   | 2,405,000              | 2,326,000              | 2,815,000              |
| Maximum Net Revenue   | 2,594,000              | 2,513,000              | 3,038,000              |
| Shortfall from Minimum Net Revenue                            | 1,075,921              | 922,225                | 1,130,099              |



| Operating Accounts f | or the ne | riod ended | ł |
|----------------------|-----------|------------|---|
|----------------------|-----------|------------|---|

| Орегаш   | ig Accounts for the per   | поа епаеа                          |            |            |            |
|----------|---------------------------|------------------------------------|------------|------------|------------|
|          |                           |                                    | Planning   | Planning   | Planning   |
| HK\$'000 |                           |                                    | Year Ended | Year Ended | Year Ended |
|          |                           |                                    | Jul-11     | Jul-12     | Jul-13     |
| Inco     | me                        |                                    |            |            |            |
|          | Tolls                     |                                    | 950,444    | 1,032,019  | 1,227,620  |
|          | Advertising               |                                    | 8,400      | 8,400      | 8,400      |
|          | Insurance claims          |                                    | <u>-</u>   | -          | -          |
|          | Others                    |                                    | 24,852     | 25,392     | 25,988     |
|          | Total Income              |                                    | 983,696    | 1,065,811  | 1,262,008  |
| Ope      | rating Expenditure        |                                    |            |            |            |
| :        | Staff Cost - Direct       |                                    |            |            |            |
|          | Salaries                  | - Traffic                          | 23,737     | 24,212     | 24,692     |
|          |                           | - Engineering                      | 15,521     | 15,831     | 16,138     |
|          | On costs                  | - Traffic                          | 1,907      | 1,947      | 2,021      |
|          |                           | - Engineering                      | 1,190      | 1,202      | 1,239      |
| :        | Staff Cost - Indirect     |                                    | -          | · _        | _          |
| (        | Salaries                  | - Directors                        | _          | _          | _          |
| · ·      | Salaries                  | - Administration                   | 14,659     | 14,951     | 15,249     |
|          |                           | - Others                           | - 1,       | -          |            |
|          | Directors Fees            |                                    | -          | _          | -          |
|          | On costs                  | - Directors                        | -          | _          | -          |
|          | On costs                  | <ul> <li>Administration</li> </ul> | 1,038      | 1,061      | 1,105      |
|          |                           | - Others                           | -          | -          |            |
| 7        | Total Staff Costs         |                                    | 58,052     | 59,204     | 60,444     |
| 7        | Maintenance Costs         |                                    |            |            |            |
| •        | Tunnel                    | - Routine                          | 6,989      | 7,273      | 7,608      |
|          |                           | - Major                            | 11,882     | 4,901      | 5,688      |
|          | Buildings etc             | - Routine                          | 339        | 356        | 375        |
|          | Ü                         | - Major                            | 1,203      | 1,228      | 1,330      |
|          | Vehicles                  | <b>3</b> .                         | 2,105      | 2,264      | 2,439      |
| 7        | Total Maintenance Costs   |                                    | 22,518     | 16,022     | 17,440     |
| F        | Rates                     |                                    | 41,345     | 45,406     | 54,603     |
|          | Jtility Expenses          |                                    | 7,172      | 7,304      | 7,447      |
|          | nsurance (including mine  | or deductibles)                    | 19,258     | 19,641     | 20,035     |
|          | rofessional fees          | •                                  | 7,034      | 7,166      | 7,295      |
| C        | Others                    |                                    | 8,046      | 8,154      | 8,258      |
| A        | mortization & Deprecia    | tion                               | 258,129    | 282,147    | 295,061    |
|          |                           |                                    | 340,984    | 369,818    | 392,699    |
| Т        | otal expenditure          |                                    | 421,554    | 445,044    | 470,583    |
| Opera    | iting Profit/(Loss)       | ć                                  | 562,142    | 620,767    | 701.405    |
| -        | nterest Expenses          |                                    | 302,142    | 020,707    | 791,425    |
|          | - Project Finance         |                                    | 46,692     | 30,749     | 13,391     |
|          | - Hedging Costs/(Ber      | nefit)                             | 7,740      | 1,661      | (382)      |
|          | - Others (Shareholde      |                                    | 5,900      | 5,976      | 6,019      |
|          | (                         |                                    | 60,332     | 38,386     |            |
| Net O    | perating Profit/(Loss) be | efore tax                          | 00,532     | 00000      | 19,028     |
|          | Income Statement          | AVA V HAD                          | 501,810    | 582,381    | 772,397    |
| 2 21     |                           |                                    |            | 202,201    | 114,271    |

| Operating Accounts for the period ended |                      |                  |  |
|---|----------------------|------------------|--|
| •                                       | Budget               |                  |  |
| HK\$'000                                |                      | Year Ended       |  |
|   | İ                    | Jul-10           |  |
| Income                                  |                      |                  |  |
| Tolls                                   |                      |                  |  |
| Advertising                             |                      | 885,191          |  |
| Insurance claims                        |                      | 8,400            |  |
| Others                                  |                      | 24,133           |  |
| Total Income                            |                      | 917,724          |  |
| Operating Expenditure                   |                      |                  |  |
| Staff Cost - Direct                     |                      |                  |  |
| Salaries                                | - Traffic            | 22.260           |  |
|   | - Engineering        | 23,269<br>15,212 |  |
| On costs                                | - Traffic            | 1,868            |  |
|   | - Engineering        | 1,166            |  |
| Staff Cost - Indirect                   |                      | ,,,,,            |  |
|   |                      | -                |  |
| Salaries                                | - Directors          | -                |  |
| Salaries                                | - Administration     | 14,380           |  |
| Directors Fees                          | - Others             | -                |  |
| On costs                                | - Directors          | -                |  |
| On costs                                | - Administration     | 067              |  |
|   | - Others             | 957              |  |
| Total Staff Costs                       | - Ouicia             | 56,852           |  |
| Maintenana Gura                         |                      |                  |  |
| Maintenance Costs Tunnel                | Parist               |                  |  |
| I dinici                                | - Routine<br>- Major | 6,772            |  |
| Buildings etc                           | - Routine            | 5,484            |  |
|   | - Major              | 323  <br>864     |  |
| Vehicles .                              | 1.23,01              | 2,068            |  |
| Total Maintenance Costs                 |                      | 15,511           |  |
| Rates                                   |                      | 33,548           |  |
| Utility Expenses                        |                      | 6,998            |  |
| Insurance (including minor              | deductibles)         | 17,603           |  |
| Professional fees                       |                      | 6,927            |  |
| Others                                  |                      | 7,908            |  |
| Amortization & Depreciation             | on                   | 237,218          |  |
|   |                      | 310,202          |  |
| Total expenditure                       |                      | 382,565          |  |
| Operating Profit/(Loss)                 |                      | 535,159          |  |
| Interest Expenses                       |                      |                  |  |
| - Project Finance                       |                      | 66,530           |  |
| - Hedging Costs/(Benefit)               |                      | 10,153           |  |
| - Others (Shareholders Loan Interest)   |                      | 6,342            |  |
|   | 83,025               |                  |  |
| Net Operating Profit/(Loss) before      |                      |                  |  |
| as Per Income Statement                 |                      | 452,134          |  |
|   |                      |                  |  |

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| Net Revenue Statement for the period ended                    |                                     |
|---|-------------------------------------|
|   | Budget                              |
| HK\$'000  | Year Ended                          |
|   | Jul-10                              |
| Net Operating Profit/(Loss) before tax per Operating Accounts | 452,134                             |
| Add:  |                                     |
| Amortization & depreciation                                   | 237,218                             |
| Notional adjustment for lost revenue                          |                                     |
| Disallowed interest   | 6,342                               |
| Hedging cost/benefit  | 10,153                              |
| Bank interest payable (2nd refinancing)                       | 62,598                              |
| Commitment fee (2nd refinancing)                              | 625                                 |
| Agency fee (2nd refinancing)                                  | 150                                 |
| Amortization of front-end fee and others (2nd refinaniong)    | 3,157                               |
| Others  | <del></del>                         |
| sub-total   | 320,243                             |
| Sub-total   | 772,377                             |
| Less:   |                                     |
| Disallowed income   | -                                   |
| Asset Replacement   | (16,054)                            |
| Others  | <del></del>                         |
| sub-total   | (16,054)                            |
| Sub-total   | 756,323                             |
| Other Adjustments   |                                     |
| Net Revenue for the year                                      | 756,323                             |
| Minimum Net Revenue Upper Net Revenue Maximum Net Revenue     | 2,028,000<br>2,562,000<br>2,760,000 |

Shortfall from Minimum Net Revenue

1,271,677

