



Red Lemon Incorporation

15 DEC 2011

Bills Committee on Competition Bill
Legislative Council
1 Legislative Council Road,
Central, Hong Kong.

To whom it may concern,

Recommend HKTDC to be exempted from Competition Law

We, Red Lemon Incorporation, established in 1995's, has over 16 years' experience in the Electronics industry and is one of the leading exporters & manufacturers of consumer electronics products export to overseas. We have been using HKDTC service for over 15 years mainly in the areas of exhibitions & trade fair. As a non-profit organization, we find they are very helpful to provide good quality service to our SME in these years. We can say, we will continue to participate the exhibitions organize by HKDTC in the future.

As HKTDC is a non-profit making organization, providing a very good platform and opportunity for SMEs like us to reach the oversea customers and potential buyers as well. By organizing exhibitions & trade fair both locally Hong Kong & overseas, it help all SMEs to easily develop the business with excellent support. We think the principle of competition law should not apply to a non-profit organization who helping SMEs & supporting them.

We worry about under the Competition Law, HKTDC will be difficult to provide the existing service and not able to benefiting the local SMEs anymore. It is against the principle of HKSAR who promise to support SMEs. This will greatly affect our chance to participate the exhibitions organized by HKTDC or we need to pay more & thus increase our expensive. As all the time, our SMEs need to have competitive price & service in order to develop business. So we need HKDTC to continue support us as before, not changing anything & not under the Competition Law.

We strongly disagree with listing HKTDC in Competition Law, as this law should be focus on the enterprise other than a non-profit making organization. The HKTDC is set up by law to implement the government policy to promote trade and it has been proven effective and successful in helping SMEs. And most important, HKTDC is not a commercial enterprise to earn money. HKTDC is proved to be a successful model so we recommend it to be exempted from Competition Law.

Thank you for your kind attention.

Yours faithfully,



Charles Leung
Sales Director.
Red Lemon Inc.