

Hong Kong Tramways

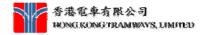
香港電車

Application for Fare Increase

有關電車公司的加價申請

17th December 2010

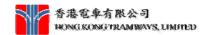
二零一零年十二月十七日



History and Profile 歷史及概況

One of HK's icons and a city heritage 香港極具歷史意義的標記

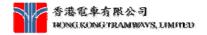
- Established in 1904 創立於1904年
- World's largest double-deck tram fleet and unique double-deck metric system
 譽爲全球規模最大及獨有的雙層電車系統
- A mass transit system with 230,000 trips per day (84,000,000 per year) representing an important public transport mode on HK island
 每日接載23萬人次的集體運輸系統(每年載客人次達8千4百萬),代表港島區一個重要的公共交通工具
- Functions as an essential service complementary to other transport means
 為一項重要的交通工具,與其他交通服務互相補足
- Greenest and cheapest transport mode in Hong Kong (*lowest carbon footprint)
 香港最環保及票價最廉宜的交通工具 (*「碳足跡」最低)
 - *Carbon footprint means "to reduce emission of CO_2 and help alleviate the global warming" 碳足跡指減少排放二氧化碳 (CO_2) ,協助緩和全球暖化



Operating System 操作系統

- System details 系統詳述
 - Fleet size: 163 vehicles (including 2 antique trams) 車隊: 163輛雙層電車 (包括 2輛古董觀光電車)
 - Kilometrage: over 6 million km per annum 營運里數:每年行走逾6百萬公里
 - Staff size: 670 (including 350 drivers)員工人數: 670 (包括350名車長)
 - Network: 6 routes, 6 terminal stations, 29.5km line length, 118 stops 網絡: 6條路線, 6 個總站, 路軌全長29.5公里, 118個電車站
 - Tramway: operate in mixed road traffic with limited exclusive passages

路軌:與其他交通工具共用路面,只有有限專用行車線



System Development 系統發展

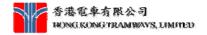
- System still based on very old technology (1950's) 行車系統仍沿用非常古舊的技術(源於1950年代)
- No major improvements of system in past years
 過去多年來,系統未有重大改良
- Far inferior to other transport systems in the market 遠遠落後於其他運輸系統
- Improvements urgently required: efficiency, safety and quality of service

有迫切需要提升效率、安全和服務質素



Recent Changes 最近的革新

- Veolia Transport, a world renowned public transport operator, took over the tram operation in 2009 威立雅交通為世界知名的交通系統營運商,於2009年全面接管香港電車
- New development strategies 新發展策略
 - Upgrade services to be in line with the world's norm
 提升服務至世界標準
 - Catch up with essential improvement works long overdue
 加緊推行耽誤已久而必要進行的改善工程
 - Provide passengers with quality services為乘客提供優質服務
 - Promote utilization of green transport 提倡使用環保交通工具
 - Help alleviate environmental problems in Hong Kong 協助紓緩香港的環境污染問題



Current fares 現時票價

- Current fares 現時票價
 - Persons aged 12 or above: \$2.0012歲或以上人仕
 - Child : \$1.00 小童
 - Elderly : \$1.00 長者
 - Monthly tickets: \$170 月票
- Last fare increase上一次加價 1998 (25%):

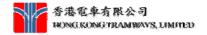
Persons aged 12 or above : \$1.60 to \$2.00

12歲或以上人仕: \$1.60 至 \$2.00



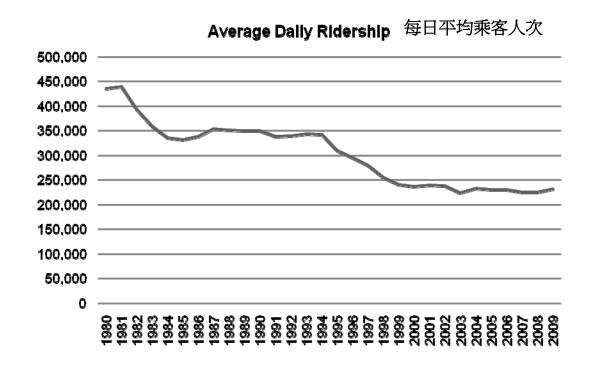
Operating Environment 經營環境

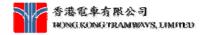
- Keen competition from other modes of transport 面對其他交通工具激烈的競爭
- Increasing traffic density 交通流量增加
- Declining patronage 乘客量持續下降
- Reduced fare revenue 票務收入減少
- Unstable non-fare revenue
 不穩定的非票務收入
- Increasing operating cost 營運成本持續上升
- Public pressure on service improvements
 公眾對改善服務的訴求



Patronage Trend 乘客量的趨勢

- Average decline in patronage since 1998: 1.6% per year
 自1998年起乘客量每年平均下跌幅度: 1.6%
- Decline in 2010 (Jan Jul) vs 2009: 1.6%
 2010年 (1月 7月) 相對2009年的下跌幅度: 1.6%





Non-fare Revenue 非票務收入

- Advertising 廣告
 - Potential advertising spaces (tram shelter and tram body) fully exploited since 2007
 自2007年起,所有可供裝設廣告的位置 (包括車站及電車車身) 均已用盡
 - Spaces inside tram compartment very limited thus making display of advertisement not practical
 電車車廂的空間非常局限,難以用作展示廣告
 - Revenue very volatile due to economic fluctuation 收入不穩定,隨着經濟環境而經常變動
- Tram hire 電車租賃
 - Negligible 收入微不足道



Operating Costs 經營成本

- Surge in operating costs with no downward adjustments during deflationary periods
 - 激增的經營成本,即使在通縮時期也未見向下調整
 - Salary (cumulated salary increase of 22.89% in past 12 years) 薪金(過去 12 年累計增幅 22.89%)
 - Electricity costs (kwh unit price increase 43.6% in past 12 years) 電費(過去12年每度電費增加43.6%)
- Costs continue to escalate in foreseeable future 在可見的將來,成本仍會繼續上升
 - Uncontrollable costs characteristics (subject to international market prices for spare parts and raw material)
 成本具有難以控制的特性(視乎備用零件及原料在國際市場的價格)
 - Implementation of improvement measures 實行改善措施



Public "Wish List" 公眾的「心願」

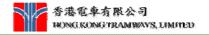
- Passenger Surveys 乘客意見調查 (2009)
 - Service frequency 服務班次
 - Passenger comfort (passenger flow, seating, suspension, motorization, etc..) 乘客舒適度(包括車廂人流、座位、避震、設備機動化等等)
 - Passenger information 乘客資訊
 - Air-conditioning 車廂空調
- Other community stakeholders' concerns 其他社區持份者的關注
 - Safety 安全
 - Noise emission 噪音問題



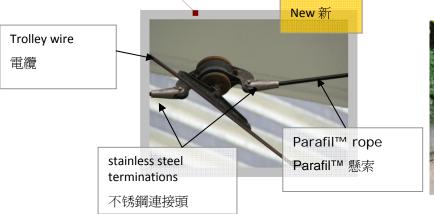
Improvement Measures Objectives

服務提升措施的目標

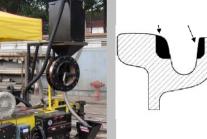
- Safety / Reliability安全 / 可靠性
- Noise reduction
 減少噪音
- Service improvement 服務改善
- Operational efficiency / flexibility
 營運效率 / 靈活性
- Patronage stop declining / revert trend
 乘客量停止下降 / 調頭向上



- More frequent service 增加班次:
 - Adaptation of frequencies 優化班次
- Safer service 更安全服務: 2.
 - Congestion spots analysis 擠塞路段分析
 - Traction 牽引系統 *
 - Braking System 制動系統•
- Noise Reduction & Safety 減低噪音及改善安全: **3**.
 - Overhead line (using better span wires) 架空電纜(使用更佳懸索)
 - Rail welding & grinding 路軌復修及打磨









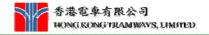


- Passenger Comfort 乘客舒適度: 4.
 - Interior design 車廂設計
- Passenger Info 乘客資訊: 5.
 - At stations & onboard trams 在車站及車廂內
- Other Improvement Ideas under study 6. 其他研究中的提升服務意念:
 - Suspension 避震系統
 - Tram Loops 電車掉頭處









- 7. Implementation programme 落實計劃
 - Already started 已啓動:
 - Track maintenance enhancement : April 2010

加強路軌維修保養:2010年4月

Span wire replacement : April 2010

更換懸索:2010年4月

New scheduling : 22nd November 2010

新行車時間表:2010年11月22日

- To start in first quarter 2011 (exact date to be adjusted subject to material delivery)
 - 於2011年第一季開始進行(確切日期會因應物料供應而有所調整):
 - Information to passengers 乘客資訊
 - New emergency braking system 新緊急制動系統



7. Implementation programme 落實計劃

- To start in second quarter 2011 (exact date to be adjusted subject to finalization of production plan and material delivery) 於2011年第二季開始進行 (確切日期會因應生產計劃及物料供應而有所調整):
- New interior design 新車箱設計
- AC traction 交流電牽引系統



- 8. Exchanges with community stakeholders 與公眾持份者的交流:
- Preparation meetings to assess expectations before improvement plan 於設定計劃前舉行籌備會議以確定公眾期望
 - Extensive passengers survey, attending District Council TTC meetings, and meetings with District Councillors, Legislative Councillors, academics, green concern groups etc. in mid 2009/early 2010 於2009年中/2010年初進行廣泛的乘客意見調查、出席區議會交通及運輸委員會會議,及與區議會議員、立法局議員、學者、環保人仕等舉行會議
- Exchanges once improvement plan established 計劃建立後的交流
 - Contact maintained and presentations to same panel from mid 2010
 after improvement plan was established
 於2010年中當計劃建立後,與有關人仕保持著聯繫並為他們舉行講解
 - Presentations and depot visits in late 2010 於2010年底舉行講解及安排廠內參觀



- 9. Positive impact of improvements already started 提升服務計劃帶來的正面作用已開始顯現
 - New track maintenance 新路軌維修保養方式:
 - Some seriously damaged locations already repaired (e.g. Shau Kei Wan, Tin Lok Lane): noise reduction 部份嚴重受損的地點已成功維修 (例如筲箕灣, 天樂里): 減少噪音
 - New scheduling 新行車時間表:
 - More appropriate duty arrangements to meet need of motormen 提供更多配合車長需要的工作時間安排
 - Higher frequency on routes with higher demand 在需求高的路段增加服務班次
 - "On schedule" duties for motormen and more accurate frequencies for passengers 車長有準繩的工作時間安排;而乘客則受惠於更準時的班次
 - Tram maps at every stop 每個車站均設有電車路線圖

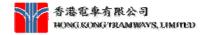


- 9. Positive impact of improvements already started 提升服務計劃帶來的正面作用已開始顯現
 - New interior design 新車箱設計
 - Positive feedback from passenger focus groups 得到乘客意見小組的正面意見
 - Slight modifications and improvements to follow suggestions from focus groups 根據乘客意見小組的提議作出調整及改進



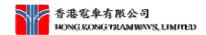
Financial Implications 財政影響

- Profit after tax in 2009: HK\$ 8.8M
 2009 年稅後盈利: \$880萬港元
- Annual CAPEX in coming 5 years: HK\$ 40 50M
 未來 5 年的每年資本開支: \$4,000至 5,000萬港元
- Total investment : around HK\$ 200M
 總投資額: 大約 \$2 億港元
- Financial viability 財務可行性
 - Depends on fare revenue from core activity 有賴從核心業務所得的票務收入
 - Non-fare revenue unreliable 非票務收入並不穩定
- Without fare increase, operation not sustainable (loss making starting from 2011/2012)
 - 如不加價,將難以持續經營(2011/2012年起將錄得虧損)
- Even with fare increase, returns remain low (6.3% the first two years and declining along investment in following years)
 - 即使加價,回報率仍只能維持於低水平(首兩年6.3%,其後數年隨著投資增加而下跌)



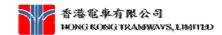
Proposed Fare Increases 建議票價加幅

	Existing fare 現行票價	New fares 新票價	Rate of increase 加幅
Person aged 12 or above 12歲或以上人仕	\$2.00	\$2.50	25%
Children 小童 (half fare 票價的 一半)	\$1.00	\$1.30	30%
Senior citizen 長者	\$1.00	\$1.10 (implementation to be postponed by one year 較後一年生效)	10%
Monthly ticket 月票	\$170.00	\$210.00	24%



Conclusion 結論

- Urgent need for improvement measures to relieve concerns on safety and level of service 有迫切需要盡快推行改善建議,以回應各方對於安全及服務水 平的關注
- More attractive services contribute towards promotion of green transport and amelioration of road side pollution 更吸引乘客的電車服務,有助推廣綠色交通,並改善從道路交 通衍生的污染問題
- Fares remain very low even with proposed increases 即使按建議加價,電車票價仍然十分低廉
- Fare increase essential for sustainability of operation 對於電車服務的持續經營,加價是必要的



Thank You 謝謝