



新大嶼山巴士(1973)有限公司

New Lantao Bus Company (1973) Limited

票價調整申請

Application for Fare Increase





NEW LANTAO BUS
新大嶼山巴士

營運概況

Operation Profile

營運概況 Operation Profile



- 1973年成立, 營運在大嶼山島上的專營巴士路線
Established since 1973, operating franchised bus routes on Lantau Island
- 2007年首次獲得大嶼山以外的專營巴士路線經營權
(第B2號線往返深圳灣口岸與元朗區)
Awarded its first franchised bus route outside Lantau Island (Route B2 operation between Shenzhen Bay Port and Yuen Long district) in 2007
- 自2015年起引入全新雙層巴士, 車輛平均年齡降至5.88年
Introduce brand new double deck buses since 2015, and lower average vehicle age as 5.88 years

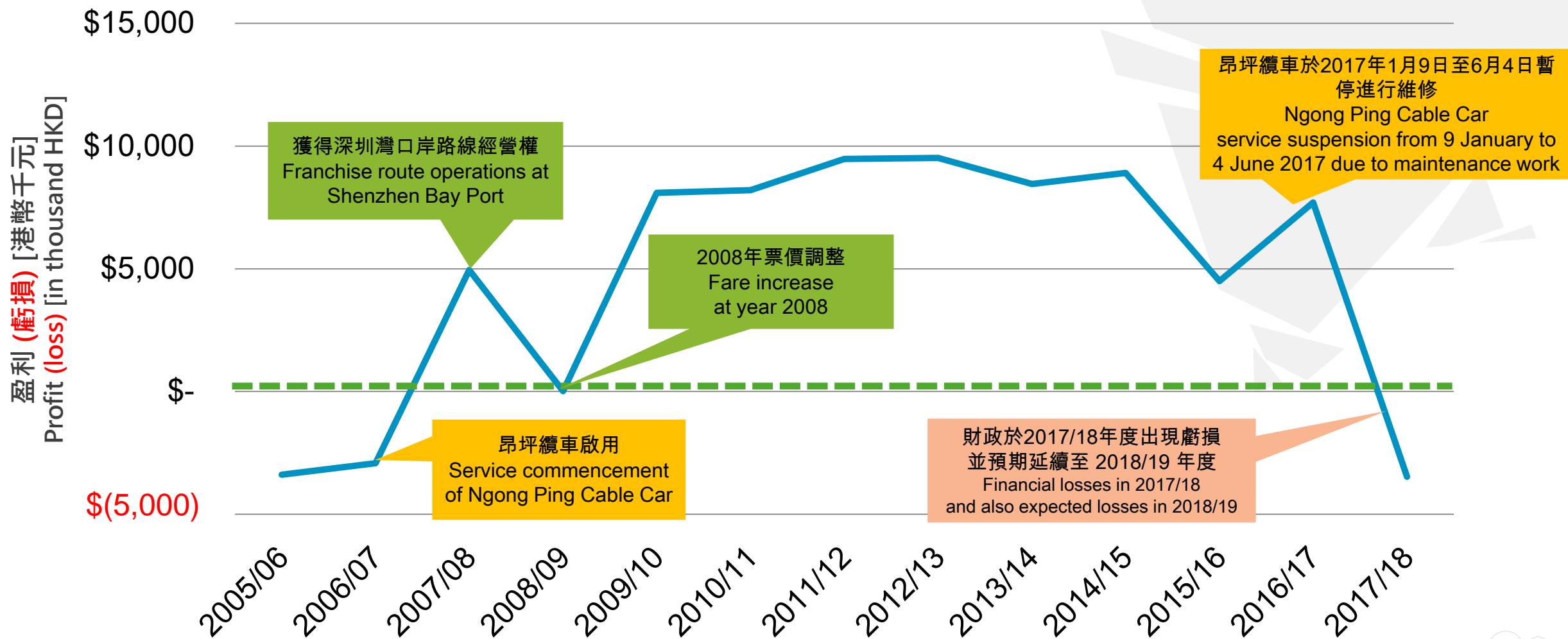
營運概況 Operation Profile

- 2018年梅窩車廠獲得 ISO 9001品質管理認證、ISO 14001環境管理認證及OSH 680321 職業安全認證。同年第B4及B6號線獲得 ISO 39001 道路安全認證
Mui Wo Depot gains credit of ISO 9001 Quality Management certification, ISO 14001 Environmental Management certification and OSH 680321 Occupational Safety and Health certification in 2018. Routes B4 & B6 gain credit of ISO 39001 Road Traffic Safety Management certification in the same year
- 截至2018年底, 公司僱用約300名員工
About 300 staff are employed as at end 2018

營運概況 Operation Profile

	2008 (年底 Year end)	2018 (年底 Year end)	變化 Change
載客量 (全年人次) Ridership (Full year passenger trip)	17,190,557	30,520,832	+ 78%
巴士數目 No. of buses	102	155	+ 52%
車隊平均年齡 (年) Average age of fleet (year)	7.44	5.88	- 1.56 年yr
路線數目 No. of routes	23	27	+ 17%

財政表現 Financial Performance





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服務改進

Service Improvement

過往改進的服務 Past Service Improvements



- 所有巴士設置行車紀錄儀(黑盒),資料供監察服務質素及車長駕駛行為
All buses installed with Electronic Data Logging system (Black Box). Data used to monitor bus drivers' driving behavior and service quality
- 與昂坪360纜車合作,提供"360海陸空全日通"旅遊套票,促進大嶼山旅遊業發展
Roll out "360 sky-land-sea day pass" with Ngong Ping 360 Limited to promote tourist industry on Lantau Island
- 開發手機應用程式,提供實時巴士抵站及服務消息的資訊
Develop mobile app and provide real-time bus arrival information and service update
- 投放資源於大澳及東涌北興建巴士站上蓋
Invest resources in building bus stop shelters at Tai O and Tung Chung North

過往改進的服務 Past Service Improvements



- 改善運作流程, 提高巴士班次正點率, 令脫班率仍然維持於低水平
Improve operations procedure to enhance punctuality and maintain low level of lost trip rate
- 提高運作靈活性, 從而應付平日及假日中段時間前往寶蓮禪寺, 天壇大佛及大澳等地不定時但大量遊客的行程需求
Enhance operation flexibility to cater for the fluctuated upsurge passenger demand for Po Lin Monastery, Big Buddha and Tai O during inter-peak period on weekdays and at weekends
- 與地區人士、組織及團體維持良好的伙伴關係
Maintain excellent partnerships with local personnel, groups and communities
- 過去兩年, 公司合共投放港幣7,300萬元於固定資產項目
In the last 2 years, the Company invested HKD 73 million in fixed asset

計劃改進的服務 Service Improvements in Future



- 2019年第2季引進5部最新廢氣排放標準的歐盟6型低地台雙層巴士，同時電動巴士亦進行全面的運作測試
Introduce ultra-low emission standard Euro 6 low floor buses in 2nd quarter of 2019 and continue existing trials of electric buses
- 2019年第3季引進最新電子繳費系統，以接受八達通以外的電子支付方式
Introduce latest generation of automatic fare collection system which will accept electronic payment methods other than Octopus in 3rd quarter of 2019
- 預期於2019年內成立車長培訓學校
Target to set up new driver training school in 2019

計劃改進的服務 Service Improvements in Future



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- 預期於2019年內委任一名安全總監
It is expected that a Safety Director will be nominated within 2019
- 目標會引進電腦化車輛工作及行車時間表編排系統
Aim to introduce state-of-the-art computerized bus duty and time-table scheduling system
- 積極探討重整巴士路線以善用資源。修改現時巴士路線的運作模式，從而加強香港國際機場，港珠澳大橋香港口岸與南大嶼的聯接
Actively review bus routes to improve service effectiveness and efficiency. Revise existing bus operations to strengthen connection between Hong Kong International Airport, HZMB Hong Kong Port and South Lantau



NEW LANTAO BUS
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調整票價原因

Reasons of Fare Increase

調整票價原因 Reasons of Fare Increase

- 員工的薪酬支出自2008/09年起至2017/18年的累積增長達103%
Staff wages increased by 103% from year 2008/09 to 2017/18
- 巴士維修及保養的支出自2008/09年起至2017/18年的累積增長達68%
Repair and maintenance cost increased by 68% from year 2008/09 to 2017/18
- 公司需要持續增聘車長維持有效的日常營運。惟近年於人力資源市場上的競爭，嶼巴在招聘巴士車長面對不少挑戰，車長待遇亦必須提升以挽留人才。來年車長薪酬開支預期會持續上漲

To maintain effective daily operations, continuous recruitment and retention of good quality bus captains in the competitive labour market is necessary. Attractive remuneration is needed and continuous increase in wages of bus captains is expected in the coming years

調整票價原因 Reasons of Fare Increase

- 有責任維持公司財政穩健，以便有足夠資源以專業的方式營運巴士服務，並配合未來發展的需要
Responsible to maintain financial situation in healthy status, reserve sufficient resources and operate bus service in professional manner for future development

加價後的財政狀況

Financial status after fare increase

- 我們預期若公司獲准加價, 公司的財政狀況會在下一個財政年度回復穩健水平
We expect our financial status will restore to healthy status in the next financial year in the event of our fare increase being approved

多謝！
Thank you!

